Written materials relating to an item on this agenda that are distributed to the legislative bodies within 72 hours before the item is to be considered at its regularly scheduled meeting will be made available for public inspection at the City Clerk's Office, 300 West Third Street 4th Floor during customary business hours. Agenda reports are also on the City of Oxnard web site at www.oxnard.org.

CITY OF OXNARD CALIFORNIA

AGENDA
OXNARD CITY COUNCIL
PUBLIC WORKS AND TRANSPORTATION COMMITTEE
Council Chambers, 305 West Third Street
October 13, 2020
Regular Meeting - 11:00 AM to 12:15 PM

This meeting is held pursuant to the State Emergency Services Act, the Governor's Emergency Declaration, and Governor's Executive Order N-29-20 to allow members of the City Council or staff to participate via teleconference.

Pursuant to the Ventura County Public Health Official's order and Governor's Executive Order N-33-20, all city buildings are temporarily closed to the public. The public is encouraged to view the meeting from home on the City's website at Oxnard.org/city-meetings, Spectrum channel 10, Frontier channel 35, or YouTube at Youtube.com/oxnardnews. Video recordings are typically available online immediately following the meeting.

The public may provide comments to the City Council via email at cityclerk@oxnard.org no later than 8:00 a.m. on the day of the meeting. Please identify the committee name, meeting date, and agenda item in the email Subject line.

A telephone option for public comments is also available at this time due to the State of California "Stay At Home" order. Requests to speak must be submitted no later than 8:00 a.m. on the day of the meeting. Use the form on the city's website to submit your request: Oxnard.org/city-meetings, or call the City Clerk's Office at (805) 385-7803, or email your request to cityclerk@oxnard.org.

A. ROLL CALL, POSTING OF AGENDA, FLAG SALUTE

B. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA

At this time, the legislative body will consider public comments for a maximum of fifteen minutes. A person may address the legislative body only on matters not appearing on the agenda and within the subject matter jurisdiction of the legislative body. Speaker requests shall be submitted as set forth on the first page of this agenda. Based on the number of speaker requests submitted, the presiding officer may impose time limits per speaker. Typically, speakers are limited to two minutes, but shorter time may be established as deemed necessary. The legislative body cannot enter into a detailed discussion or take action on any items presented during public comments at this time. Such items may only be referred to the City Manager for administrative action or scheduled on a subsequent agenda for discussion.

C. CONSENT AGENDA

1. City Clerk Department

   SUBJECT: Approval of Minutes.

   RECOMMENDATION: That the Public Works and Transportation Committee approve the minutes of the September 22, 2020 regular meeting as presented.

   Contact: Michelle Ascencion, (805) 385-7805

In compliance with the Americans with Disabilities Act, if you require special assistance to participate in a meeting, please contact the City Clerk's Office at 385-7803. Notice at least 72 hours prior to the meeting will enable the City to reasonably arrange for your accessibility to the meeting.

Agenda Item time estimates: (Staff Presentation / Committee Discussion / Public Comment)

D. REPORTS

1. Public Works Department

SUBJECT: Purchase Order to Eagle Aerial Photography, Inc. for Water Conservation Software. (5/5/5)

RECOMMENDATION: That the Public Works and Transportation Committee recommend the City Council approve and authorize the City Manager to execute a Purchase Order and sole source authorization with Eagle Aerial Photography, Inc. for a three-year term in the amount of $126,675 for a subscription to WaterView, water conservation software.

Contact: Rosemarie Gaglione, (805) 385-8055

2. Public Works Department

SUBJECT: Purchase Orders to McLaughlin Waste Equipment, Inc. and Confab Manufacturing Company, LLC. for Purchase of Metal Refuse Containers. (5/5/5)

RECOMMENDATION: That the Public Works and Transportation Committee recommend that the City Council authorize the Mayor to execute:
1. A Purchase Order with McLaughlin Waste Equipment, Inc. for an amount not to exceed $1,095,000 for a three (3) year term for purchase of metal refuse containers; and
2. A Purchase Order with Confab Manufacturing Company, LLC. for an amount not to exceed $105,000 for a three (3) year term for purchase of metal refuse containers.

Contact: Rosemarie Gaglione, (805) 385-8055

3. Public Works Department

SUBJECT: Amendments to Chapter 18 (Floodplain Management) of the Oxnard City Code. (5/5/5)

RECOMMENDATION: That the Public Works and Transportation Committee recommend that City Council approve the first reading by title only and subsequent adoption of an ordinance amending various sections of Chapter 18 (Floodplain Management) of the Oxnard City Code to comply with the current California Model Floodplain Management Ordinance.

Contact: Rosemarie Gaglione, (805) 385-8055

4. City Manager Department

SUBJECT: Review and Prioritize Councilmember Agenda Requests. (5/5/5)

RECOMMENDATION: That the Public Works and Transportation Committee review and prioritize Councilmember agenda requests.

Contact: Alexander Nguyen, (805) 385-7430

E. ITEMS FOR FUTURE AGENDAS

F. ADJOURNMENT

M I N U T E S
OXNARD CITY COUNCIL
PUBLIC WORKS AND TRANSPORTATION COMMITTEE
Regular Meeting
September 22, 2020

A. ROLL CALL, POSTING OF AGENDA, FLAG SALUTE

At 11:05 a.m., Chair Perello called to order the regular meeting of the Oxnard City Council Public Works and Transportation Committee in the City Hall Council Chambers at 305 W. Third Street, Oxnard, California. The City Clerk called the roll and announced the posting of the agenda. Members Tim Flynn, Bryan A. MacDonald, and Chair Bert E. Perello were present via videoconference.

Staff members present were Alexander Nguyen, City Manager; Stephen Fischer, City Attorney; Thien Ng, Assistant Public Works Director; Adam Smith, Interim Special Districts Manager; Rosemarie Gaglione, Public Works Director; and Michelle Ascencion, City Clerk.

B. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA

Member MacDonald commented on street sweeping and welcomed the new Traffic Engineer, Timothy Bochum.

C. CONSENT AGENDA

City Clerk Department

1. SUBJECT: Approval of Minutes.
   RECOMMENDATION: That the Public Works and Transportation Committee approve the minutes of the September 8, 2020 regular meeting as presented.

It was moved by Member MacDonald, seconded by Member Flynn, to approve the minutes as presented. VOTE: Flynn, MacDonald, and Perello voted in favor; the motion carried 3-0.

D. REPORTS

Public Works Department

1. SUBJECT: Purchase Order with Velocity Truck Centers.
   RECOMMENDATION: That the Public Works and Transportation Committee recommend that the City Council approve and authorize the Mayor to execute a Purchase Order and sole source authorization with Velocity Truck Centers in the amount of $400,286.40 for three (3) new Autocar brand yard tractors for the Wastewater and Environmental Resources (ER) Divisions.

The Assistant Public Works Director gave a report. Discussion ensued among the Committee and staff.

It was moved by Member MacDonald, seconded by Chair Perello, to approve the recommended action as presented. VOTE: Flynn, MacDonald, and Perello voted in favor; the motion carried 3-0.

DRAFT

2. SUBJECT: Amendments to Ventura Regional Sanitation District and Waste Management, Inc. Agreements.
   RECOMMENDATION: That the Public Works and Transportation Committee recommend that the City Council approve and authorize:
   1. The Mayor to execute a Second Amendment to Agreement No. A-5906 with Ventura Regional Sanitation District to extend the term for 90 days ending February 12, 2021 for solid waste disposal;
   2. The Mayor to execute a First Amendment to the Amended and Restated Agreement to Agreement No. A-7618 with Waste Management, Inc. to extend the term for 90 days ending February 12, 2021 for solid waste disposal; and
   3. The City Manager to extend the term dates for an additional ninety (90) days if necessary.

The Assistant Public Works Director gave a report. Discussion ensued among the Committee and staff.

It was moved by Member Flynn, seconded by Member MacDonald, to approve the recommended action as presented. VOTE: Flynn, MacDonald, and Perello voted in favor; the motion carried 3-0.

3. SUBJECT: Caltrans Landscape Maintenance Agreement and Wagon Wheel Reimbursement Agreement.
   RECOMMENDATION: That the Public Works and Transportation Committee recommend the City Council authorize the City Manager to execute:
   1. Agreement Number A-8238 between the State of California Department of Transportation (Caltrans) and the City of Oxnard (City) for landscape maintenance within the right-of-way of State Highway 101 within the City; and
   2. Agreement Number A-8239 between Wagon Wheel Master Property Owners Association (Master Association) and the Wagon Wheel Community Facilities District (CFD) No. 2018-01, an agency formed by the City for Landscape Maintenance funding.

The Interim Special Districts Manager gave a report. Discussion ensued among the Committee and staff.

It was moved by Member MacDonald, seconded by Member Flynn, to approve the recommended action as presented. VOTE: Flynn, MacDonald, and Perello voted in favor; the motion carried 3-0.

E. ITEMS FOR FUTURE AGENDAS

Member MacDonald commented on the virtual background graphic. Member Flynn requested an update on the intelligent traffic system. Chair Perello requested a report on water pressure in the Rio Manor area.

F. ADJOURNMENT

There being no further business on the agenda, and without objection, Chair Perello adjourned the meeting at 11:40 a.m.

MICHELLE ASCENCION, CMC City Clerk	BERT E. PERELLO Chair

DRAFT

CITY OF OXNARD CALIFORNIA

PUBLIC WORKS AND TRANSPORTATION COMMITTEE AGENDA REPORT

REPORTS
AGENDA ITEM NO. D.1

DATE: October 13, 2020

TO: Public Works and Transportation Committee

FROM: Rosemarie Gaglione, Public Works Director, (805) 385-8055, rosemarie.gaglione@oxnard.org

SUBJECT: Purchase Order to Eagle Aerial Photography, Inc. for Water Conservation Software. (5/5/5)

RECOMMENDATION

That the Public Works and Transportation Committee recommend the City Council approve and authorize the City Manager to execute a Purchase Order and sole source authorization with Eagle Aerial Photography, Inc. for a three-year term in the amount of $126,675 for a subscription to WaterView, water conservation software.

BACKGROUND

In May 2018, the California State Legislature enacted Senate Bill 606 and Assembly Bill 1668. Collectively titled, Making Water Conservation a California Way of Life, the laws create a framework of long-term conservation improvements to prepare California for climate change and longer, more intense droughts.

Under this new legislation, urban retail water suppliers are required to develop a system-wide Water Use Target calculated by its indoor residential, outdoor residential, and commercial, industrial and institutional (CII) water uses, as well as water loss. One of the early implementation tasks is the calculation of the residential outdoor water use component. To quantify, the State Department of Water Resources (DWR) will be providing basic residential parcel-level square footage landscape estimates to every water supplier in Fall 2020. Oxnard's residential landscape square footage will be aggregated and an efficient amount of water will be assigned per square foot to calculate the overall "residential outdoor water allocation." Urban water suppliers will have six (6) months to verify the data and make the case to DWR for any changes to add square footage.

DISCUSSION

As the State's vendor to provide the basic landscape estimates to urban water suppliers, Eagle Aerial Photography, Inc. (Eagle) has developed WaterView, a Geographic Information System (GIS)-based mapping software for water suppliers to provide tools and enhanced data to meet the efficiency and allocation requirements established by DWR. This software incorporates high-resolution imagery data, demographic data to assess indoor water use, evapotranspiration data for outdoor water use, City water use data, and Eagle-generated accurate irrigated vegetation data. (Evapotranspiration is the rate at which plants lose water by evaporation).

For the verification process, having a WaterView subscription will assist Oxnard in two (2) ways: 1) provide

more granular data for each parcel (census, assessor information) to help identify situations that need resolution by DWR, and 2) since WaterView can provide the data accuracy and in the format that the State will require, revisions can be supported. For example, with access to the underlying details of the State's estimates, Oxnard can efficiently identify inaccurate or missing data from sources such as the assessor's records. This will ensure that Oxnard receives a fair allocation for residential outdoor water use.

Additionally, since WaterView can align actual water consumption by parcel, the system will also provide powerful tools to identify which of Oxnard's over 36,000 single-family and multi-family customer accounts could improve water use efficiency. The ability to cross reference data will enable the design and execution of targeted conservation programs.

Also, WaterView will assist Oxnard to meet DWR's data accuracy for future reporting and provide critical data for the planning and implementation of actions to meet the system-wide Water Use Target by 2027.

Eagle was selected on a sole source basis because they are the only company that has developed this proprietary technology in cooperation with DWR. WaterView is designed to achieve the high-level of accuracy required by the State to meet the reporting requirements under the new state water conservation laws, SB 606 and AB1668.

After extensive evaluation of in-house options, the GIS team supports this project due to WaterView's high-resolution mapping and specialized algorithms that identify landscape types and spatial areas. Mike Shaffer, GIS Manager, has agreed to act as the Project Manager for the technical elements of the program to ensure data security and conformity. Water conservation staff will work together with GIS to coordinate all other elements of the project.

STRATEGIC PRIORITIES

This agenda item supports the Infrastructure and Natural Resources strategy. The purpose of the Infrastructure and Natural Resources strategy is to establish, preserve and improve our infrastructure and natural resources through effective planning, prioritization, and efficient use of available funding. This item supports the following goals and objectives:

Goal 5. Ensure orderly development and long-range conservation and management of our natural resources and coastal assets.

Objective 5a. Develop and implement a sustainability plan.

Objective 5b. Protect ocean and waterways.

FINANCIAL IMPACT

The total cost for this three-year purchase order with Eagle Aerial Solutions is $126,675. There is sufficient funding available in Fiscal Year 2020-21 within the Water Operating Fund (601-6010- 842.82-09) to cover the anticipated expenditures of $40,815. In subsequent fiscal years, funds will be requested in respective budgets from the Water Operating Fund (601).

Prepared by: Omar Castro, Water Division Manager, Thien Ng, Assistant Public Works Director

ATTACHMENTS

1. WaterView Product Description
2. Quote
3. NSS Form
4. Sole Source Justification
5. WaterView Presentation

Product Description

WaterView is a water conservation and data management software developed by Eagle Aerial Photography Inc. Eagle Aerial Photography Inc. is the company that is currently conducting the statewide irrigated landscape measurement project for the California Department of Water Resources (DWR) through which approximately 12+ million residential parcels (including single & multi-family homes) across more than 400 water districts in the state are being measured and analyzed.

In parallel with the statewide project, Eagle Aerial Photography Inc., together with CalWEP, has custom designed and developed WaterView to help water professionals meet the efficiency and allocation requirements established under the new long term California water conservation legislation, SB606 & AB1668.

WaterView shall:

- Analyze total water allocation at the district and parcel level, in compliance with new DWR standards
- Determine use and efficiency from parcel level to district level on a continual basis
- Spot water use trends and track and manage over allocation users within each district
- Provide multi-part querying features that cross reference numerous data sets to provide granular insight to water use behavior in comparison with state regulations
- Aid in upcoming DWR reporting requirements
- Host high resolution aerial imagery plus the actual imagery used in DWR's study for the subscribers to access at any time
- Import and calculate daily evapotranspiration (ET) readings
- Supply detailed demographic data for further insight to the customer's water use behaviors
- Provide various GIS tools to zoom in/out, query by data (parcel, address, customer number, etc.), draw/measure and search and query by designated areas
- Give the subscribers the ability to integrate water use data from your district (using our customized data loader tool)

EAGLE AERIAL SOLUTIONS

Exclusive Provider of Irrigated Landscape Measurement Analysis for DWR

Contact Information:

City of Oxnard

251 S Hayes Ave

Oxnard, CA 93030

Michael Shaffer, MGIS

mike.shaffer@oxnard.org

(805) 200-5335

Eagle Aerial Solutions

3420 Bristol St, 6th Floor

Costa Mesa, CA 92626

Jazmine Molloy

jmolloy@eagleaerial.com

714.754.7670 x700

WaterView Portal Overview:

Thank you for your interest in using WaterView to help with your water efficiency efforts. By implementing WaterView, your district will get a head start on using the same portal that will be used as the DWR data is released. You will also have access to the premium features, tools and dashboard by integrating your water use data with WaterView.
The following sections are meant to provide information specific to your district:

# of Connections:	42,000
Pricing:	**3 Year Agreement**
Standard Retail Price:	$47,7000
10% CalWEP Discount:	($4,770)
Discounted Price:	**$42,930**
Initial Setup Fee:	$5,040 [One-Time Fee]
15% Pre-DWR Data Release Discount*	($7,155)
Annual Payment Sched	Y1: $40,815
	Y2: $42,930
	Y3: $42,930
Contract Total	**$126,675**

Annual Subscription and Renewal Rate: WaterView is an annual subscription, Software as a Service (SaaS). All CalWEP members will receive the **CalWEP Discount** for the lifetime of their WV subscription. *The 15% *"***Pre-DWR Data Release Discount***"* is extended only in year one of the agreement. If, for any reason DWR has not released the data to the district by year two of the agreement, a credit will be issued for the continued discount and may be applied at renewal or for additional services.

Water Use Data: Your district will be required to provide meter location and water use data to be imported into the WaterView portal. A Unique ID (UID) for the meter location must be used to tie the usage data to the meter address. Names do not need provided, unless your district would like to do direct mailings for outreach to target certain customers for incentives to become more efficient.

Feedback/Suggestions: By signing up prior to the DWR data integration and in the early stages of WaterView, Eagle would appreciate any feedback or suggestions to consider ways to improve the portal or overall user experience.

DWR Statewide Project: Eagle Aerial Solutions is the exclusive provider of irrigated landscape measurement analysis for the statewide DWR project. Approximately 12+ million single family and multi-family residential parcels across more than 400 water districts in the state are being measured and analyzed.

Why was WaterView developed? The WaterView platform was developed by Eagle at the request of CalWEP members to have tools and enhanced data to meet the efficiency and allocation requirements established under new California legislation, SB606 and AB1668. WaterView will analyze total water allocation at the parcel level, in compliance with the new DWR standards.

Aerial Imagery: Two different imagery layers will be available in WaterView;

- The 2018 1ft ortho imagery used in the DWR study [to be loaded as it becomes available]
- A default high resolution ortho data set that is automatically updated as new imagery becomes available.

How are parcel level allocation estimates The WaterView calculation for each parcel will be calculated using daily ET data specific to your district, standard indoor use of 55 gallons

calculated before the actual parcels in my district are measured as part of the DWR Project?	per person per day based on demographic data for that census block group, and an Intelligent Estimate for the outdoor allocation based on lot size. The outdoor estimate will be based on a % of irrigable area that was calculated using real analysis/data from similar mapping projects recently completed by Eagle Aerial. Once the DWR data becomes available, those actual outdoor allocation numbers will be used for each parcel.
Security of the WaterView Platform:	Eagle Aerial Solutions developed the WaterView portal in partnership with Digital Map Products, using their existing stable and robust online mapping technology. Digital Map Products has been providing mapping services for nearly 20 years to large enterprise and government customers including Zillow, Google, Apple, CBRE and the State of California. More than 350,000 users are accessing data from their platform daily to make informed decisions. For more detailed information please refer to the full security statement: https://www.eagleaerial.com/docs/waterview-security.pdf

Thank you again for your interest in WaterView! We look forward to working together on your district's water efficiency efforts.

-The Eagle Team

EAGLE AERIAL
SOLUTIONS

OXNARD
CALIFORNIA

Purchasing Department
Purchasing Procedure

Negotiated Contract
Sole/Single (NSS Form)

Purchasing requires written justification from the requesting department within the department explaining why this is the only source for the requirement. Please check the applicable box.

Definition

- ☐ **Negotiated Contract:** When no bids or no responsive bids are received/obtained, the purchasing manager is authorized to negotiate for written proposals without a formal solicitation process for a city contract.
  Formal/informal solicitation with one bid/proposal response received (Bid # and Close date):
- ☐ **Confidential agreement** for City Attorney and/or Chief of Police (backup docs may be redacted)
- ☑ **Sole Source:** Unique materials, supplies, equipment or services, which can be obtained from only one known source, proprietary equipment/technology, copyright, singular characteristics or performance capabilities or which have exclusive compatibility components with existing City products.
- ☐ **Single Source:** A procurement decision whereby purchases are directed to one source because of standardization, warranty, or other factors, even though other competitive sources may be available.
- ☐ **Urgent:** Informal or formal solicitations for supplies, equipment or services (except Public Projects) shall not apply in a situation in which, at the City Manager's discretion, does not permit obtaining price quotations or bids and public interest and necessity demand the immediate expenditure of public money to avoid harm to or safeguard life, health or property or to mitigate severe economic expenses. Provide the supporting documentation with a completed NSS form to the Purchasing Division of the urgent products/services with the City Manager's signature.

WRITTEN JUSTIFICATION

The below information is provided in support of my Department requesting approval for a negotiated or sole/single source (NSS form). (*Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.*)

1. Vendor Legal Business Name: Eagle Aerial Photography Inc.

2. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide to include: (Please check one or more of the options below)
   - ☑ Unique: e.g. Feature(s) that make the item/service unique and why you need this uniqueness.
   - ☐ Compatibility: e.g. Compatibility with or component of, an existing item; provide enough detail to demonstrate that compatibility is necessary.
   - ☐ Territory: Provide a letter from the Manufacturer that its' supplier/reseller holds a service contract and must supply parts to accomplish a contract.
   - ☐ Emergency order: No other supplier available at the time. (Must be declared by the City Manage/City Council).
   - ☑ Urgent: City Manager approves waiving the formal competitive solicitation, over $200,000
   - ☑ Proprietary purchase: No other supplier available. Provide verified evidence that the purchasing is truly proprietary. I.E. letter from manufacturer that their product is proprietary and that no other product on the open market exists.

3. The basis upon which the price/cost was determined to be fair and reasonable. The price justification to include: (Please check one or more of the options below)
   - ☐ Comparison to product catalog.
   - ☐ Comparison to similar product/service.
   - ☐ Published price lists.
   - ☐ Prices quoted are less than or equal to, that quoted to other governmental agencies.
   - ☐ Records of previously bid items that were similar.
   - ☐ Proven industry standard.

OXNARD

Purchasing Department
Purchasing Procedure

Negotiated Contract
Sole/Single (NSS Form)

4. Provide a brief written explanation for this product/services.

Over the past year, Water Division staff and GIS Manager, Mike Shaffer, have been evaluating how the City will best manage the data required by different elements of the permanent water conservation laws (aka Making Water Conservation a California Way of Life). One of the early implementation tasks is the calculation of residential outdoor water use, which will be one component of the City's system-wide Water Use Target. To quantify this, the State Department of Water Resources (DWR) will be providing basic residential parcel-level square footage landscape estimates to every water supplier no later than Fall 2020. Oxnard's residential landscape square footage will be aggregated and DWR will soon define how much water is an efficient use to calculate the overall "residential outdoor water allocation." Urban water suppliers will have six months to verify the data and make the case to DWR for any changes to add square footage.

As the State's vendor to provide the basic landscape estimates to urban water suppliers, Eagle Aerial Photography Inc. has developed WaterView, a GIS-based mapping software for water suppliers to have tools and enhanced data to meet the efficiency and allocation requirements. This software incorporates high-resolution imagery data, demographic data to assess indoor water use, evapotranspiration data for outdoor water use, city water use data, and Eagle-generated accurate irrigated vegetation data.

For the verification process, having a WaterView software subscription will assist Oxnard in two ways: more granular data for each parcel (census, assessor information) to help us identify mistakes or situations that need resolution by DWR, and since WaterView can provide the data accuracy and in the format that the State will require, revisions can be supported. This will ensure that Oxnard has the right water allocation for residential outdoor consumption from the beginning.

Going forward, since WaterView can align actual water consumption by parcel, the system will also give us powerful tools to identify which households (and areas) are using more water than they should. The ability to cross reference data will enable us to design conservation programs to help customers use water more efficiently. In turn, this will assist Oxnard in meeting the system-wide Water Use Target by 2027.

After extensive evaluation of options, the GIS team supports this project. Mike Shaffer, GIS Manager, has agreed to act as the Project Manager for the technical elements of the program to ensure data security and conformity. Water conservation staff will work together with GIS to coordinate all other elements of the project.

5. Identify all costs for this requested purchase:

Product/Service Description:	Fiscal Year: 2020-21	Fiscal Year: 2021-22	Fiscal Year: 2022-23
One-Time Costs (Describe):	5,040		
Ongoing Costs (Describe):	35,775	42,930	42,930
Annual Total Costs: Add the total by year	40,815	42,930	42,930

6. Period of Performance:

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Purchasing Department
Purchasing Procedure

Negotiated Contract
Sole/Single (NSS Form)

From:	September 2020	To:	September 2023	Or One-Time Purchase	

I HEREBY CERTIFY THAT:

1) I am an approved department representative, and am aware of the City's requirements for competitive bidding, as well as, the criteria for justification for negotiated contract/sole/single source purchase.
2) There is justification for a negotiated contract/sole/single source purchase noted above as it meets the City's criteria.

Department: Public Works - Water Requestor Name (Print Name): Omar Castro
Please print

Authorized Department Director or designee: /
Please print/sign name Date:

Below to be processed by Purchasing: ☐ **Approved or** ☐ **Denied**

Notes:

Purchasing Buyer: /
Under $25,000 Please Sign Date:

Purchasing Manager: Daniel Willhite /
Up to $100,000 Please Sign Date:

City Manager: Alexander Nguyen /
$100,001 to $200,000 Please Sign Date:

Mayor: Tim Flynn /
$200,001 + Please Sign Date:

Tracking number assigned by the Purchasing Department only.

Tracking #		Not to Exceed Amount:	$	FY:	

EAGLE AERIAL SOLUTIONS

SOLE SOURCE JUSTIFICATION

WATERVIEW

You have asked that we provide information to support a determination that the Eagle Aerial team is the only company that can provide a software solution that integrates data in ways that supports district compliance with state mandated water efficiency standards. The WaterView solution described below meets this requirement.

In partnership with the California Water Efficiency Partnership, Eagle Aerial Solutions has developed WaterView, a web-based water efficiency software to assist districts in meeting the water efficiency goals that will be mandated by new state legislation (SB606 and AB1668), thereby avoiding significant fines that will be imposed upon districts that exceed their allocation.

In order to achieve these goals, a district needs to understand and track its progress in meeting the state's allocation requirements. And in order to attain the required district level efficiency, it needs to understand and manage the efficiency of its residential customers.

WaterView has been designed with input from many California water districts to, provide ACCURATE data in compliance with DWR requirements, integrate a variety of existing district specific data sets and facilitate effective retail customer efficiency campaigns and communication.

WaterView provides an easy-to-use, GIS-based mapping solution that incorporates imagery data, demographic data to assess indoor water use, ET data, district water use data, and Eagle-generated accurate irrigated vegetation data. It is the only software solution designed specifically to integrate all of this data AND provide detailed and accurate data essential to attain efficiency objectives. Its tools allow a wide range of up to date and historical performance analysis from the district level all the way down to individual parcel level. The data can be used to track performance in a variety of ways, measure the efficiency of water conservation efforts and communicate directly with customers in terms of their water efficiency trends. It even allows for comparisons of efficiency among similarly situated customers to encourage conservation by "social norming".

Eagle Aerial is able to assist districts with problems that often occur with the underlying data that is required in order to conduct the efficiency analyses. For example, land use designations from assessors are can be incorrect or are missing data, requiring analytic processes to address the issue. This incorrect or missing data can lead to your district receiving a lower allocation of water from the state. Multi-family metering and related parcel information problems require special approaches to assure DWR required data accuracy at the overall district and parcel level. These problems, if not addressed, not only can add to the inaccuracy of the efficiency assessments, they can, as mentioned above, lead to districts receiving a reduced allocation from the state. Eagle Aerial can assist in improving the land use, parcel data and related geographic issues so minimize these problems.

IRRIGATED VEGETATION ANALYSIS

You have asked that we provide information to support a determination that the Eagle Aerial team is the only company that can provide the analytic and data management services you are seeking in connection with your water conservation efforts.

With respect to our irrigated vegetation analytic capability, Eagle and its partner, Quantum Spatial Inc., were chosen by the California Department of Water Resources on a sole source basis to conduct an irrigated vegetation analysis of all 12 million+ residential parcels in the State of California. This analysis is being done to provide district-level allocations which must not be exceeded by law in order to avoid fines.

The reason Eagle was chosen on a sole source basis is that Eagle is the only company that has developed the proprietary technology, in cooperation over many years with DWR, to achieve the standard of accuracy required by the State at the 90-95% level. This can be confirmed with Peter Brostrom who is the director of this DWR state-wide water conservation project. This level of data accuracy will be required as part of the reporting requirements under the new state water conservation laws, SB 606 and AB1668.

Our analytic approach has been designed by a team of PhD level, world class remote sensing professionals who, as part of the combined Eagle/Quantum team, have conducted sophisticated irrigated vegetation and remote sensing projects all over the world. This approach involves an automated process as the first step, followed up by sophisticated training data utilization to improve the accuracy using artificial intelligence. The data is then QC'd using efficient and proprietary statistical and manual techniques to generate the excellent accuracy required by the state.

There have been efforts by some districts (or their vendors) to conduct irrigated vegetation analysis using entirely or almost entirely automated processes. These processes have led to insufficiently accurate results which have been rejected by DWR.

Eagle has spent years developing sophisticated technical processes in conjunction with DWR that meet the guidelines established by DWR for accuracy. Eagle can guarantee that the data generated will meet the state standards because Eagle not only helped DWR develop the standards, but also created the proprietary technology to get there. That is the reason DWR chose Eagle and Quantum to conduct the statewide irrigated vegetation analysis on a sole source basis.

The process required to meet DWR standards is very complex. There is a need to engage in detailed data analytic processes using software, complex mathematical models. artificial intelligence, plus manual intervention and efficient QC processes to assure that the resulting data meets the accuracy specifications required by the state. Though our years of experience working with DWR and water districts, we have developed techniques to minimize false positives (such as designating California Oaks as irrigated) or false negatives (such as designating un-watered or partially dead lawns as non-irrigated). We have developed the ability to provide accurate irrigated determinations for areas that are often charatereized as not irrigated, such as grassy areas covered by trampolines, cars, portions of planter areas that are dirt rather than plants, etc.

Any district that seeks to conduct an irrigated vegetation analysis that will be accepted by DWR must address all of these issues in order to conduct a sophisticated and complex analysis to achieve the required level of accuracy required by DWR. As a result of our many years of work with DWR, we can guarantee that any irrigated vegetation analysis we conduct will meet the requirements established by DWR. This guarantee eliminates the risk that your district will waste money on an analysis whose data is rejected by DWR as not meeting their standards. This has already occurred with several water districts. Eagle's years of experience in addressing these complex issues, our pricing structure is extremely reasonable and budget conscious. .

Approve Purchase Order to Eagle Aerial Photography, Inc. for Subscription of Water Conservation Software

Public Works and Transportation Committee
October 13, 2020

Megan Schneider
Water Conservation Outreach Coordinator

CITY OF OXNARD CALIFORNIA

RECOMMENDATION

That the Public Works and Transportation Committee recommend the City Council approve and authorize the City Manager to execute a Purchase Order and sole source authorization with Eagle Aerial Photography, Inc. for a three-year term in the amount of $126,675 for a subscription to WaterView, water conservation software.

2

BACKGROUND

- May 2018, Senate Bill 606 and Assembly Bill 1668 enacted - *Making Water Conservation a California Way of Life*
- System-wide Water Use Target
- Efficient indoor residential water use + **efficient outdoor residential water use** + efficient commercial, industrial and institutional (CII) irrigation with dedicated meters + system water loss + other unique local uses

3

DISCUSSION

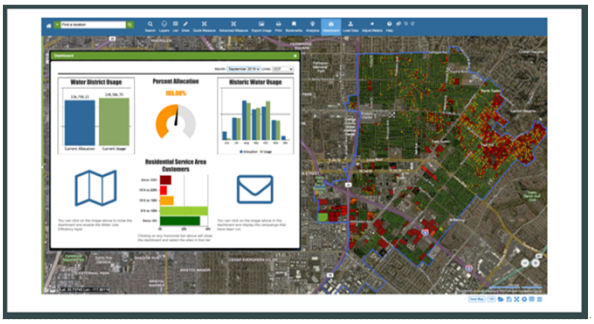
- Residential outdoor water allocation calculation = total square footage + assigned amount of water per square foot
- State Department of Water Resources (DWR) to provide basic residential parcel-level square footage landscape estimates to every water supplier by Fall 2020
- Urban water suppliers will have six months to verify the estimates and work with DWR to revise data, if needed

4

DISCUSSION

WaterView is a web-based water efficiency software that integrates:

- High-resolution GIS imagery data
- Demographic data
- Evapotranspiration data
- City water consumption data
- Eagle-generated irrigated vegetation data



5

DISCUSSION

- WaterView will assist in verifying initial data estimates efficiently and can produce the data needed by DWR to support changes in order for Oxnard to receive its fair allocation
- WaterView can identify residential customers who could maximize water use efficiency and help design targeted conservation programs
- WaterView will assist Oxnard to meet DWR's data accuracy for future reporting

6

DISCUSSION

- Eagle Aerial Photography, Inc. was selected on a sole source basis
- Only company that has developed this proprietary technology in cooperation with DWR
- Oxnard's GIS team supports this project due to WaterView's high-resolution mapping and specialized algorithms that identify landscape types and spatial areas

7

FINANCIAL IMPACT

- Funding available in Fiscal Year 2020-21 within Water Operating Fund (601) for $40,815
- In subsequent fiscal years, remaining funds will be requested in respective budgets

8

Questions?
CITY OF
OXNARD
CALIFORNIA

CITY OF OXNARD CALIFORNIA

PUBLIC WORKS AND TRANSPORTATION COMMITTEE AGENDA REPORT

REPORTS
AGENDA ITEM NO. D.2

DATE: October 13, 2020

TO: Public Works and Transportation Committee

FROM: Rosemarie Gaglione, Public Works Director, (805) 385-8055, rosemarie.gaglione@oxnard.org

SUBJECT: Purchase Orders to McLaughlin Waste Equipment, Inc. and Confab Manufacturing Company, LLC. for Purchase of Metal Refuse Containers. (5/5/5)

RECOMMENDATION

That the Public Works and Transportation Committee recommend that the City Council authorize the Mayor to execute:
1. A Purchase Order with McLaughlin Waste Equipment, Inc. for an amount not to exceed $1,095,000 for a three (3) year term for purchase of metal refuse containers; and
2. A Purchase Order with Confab Manufacturing Company, LLC. for an amount not to exceed $105,000 for a three (3) year term for purchase of metal refuse containers.

BACKGROUND

The Environmental Resources (ER) Division provides commercial refuse and recycling services to businesses and multi-family units of five (5) or more throughout the City of Oxnard. The State of California Assembly Bill 341 (AB 341) now mandates that businesses and multi-family units of five (5) or more that generate more than four (4) cubic yards of refuse per week must participate in recycling services.

In order to provide weekly uninterrupted refuse and recycling collection to approximately 15,000 commercial and multi-family dwelling units serviced with approximately 10,000 metal containers, a sufficient inventory of containers must be maintained for container exchanges requested by the customer due to repair or replacement. Additionally, metal containers are needed to complete residential customer orders for special collections of bulky items, construction and demolition projects, and commercial and multi-family developments.

Each year the ER Division provides an annual operating budget for container repair parts and replacement. Containers that cannot be repaired are replaced. Planned replacement varies from year-to-year depending on the inventory of container types and sizes, customer usage and demand, commercial development and economic growth.

On June 11, 2020, the City conducted a formal solicitation for metal refuse containers (Bid Number ER20-68). The bid document was posted on the City's website and www.publicpurchase.com. A total of 53 vendors received the bid notification via the www.publicpurchase.com website. The City received two (2) qualified bid responses prior to the deadline of July 9, 2020. The table below itemizes the responses received by the two (2)

qualified bidders: McLaughlin Waste Equipment, Inc. (McLaughlin) and Confab Manufacturing Company, LLC. (Confab):

		McLaughlin	Confab	McLaughlin	Confab	McLaughlin	Confab
Item	*Description*	Cost Each 1st Tier 1-499 Units	Cost Each 1st Tier 1-499 Units	Cost Each 2nd Tier 500-999 Units	Cost Each 2nd Tier 500-999 Units	Cost Each 3rd Tier 1000-1,500 Units	Cost Each 3rd Tier 1,000-1,500 Units
1	2 Cubic Yard Front Loader Container	$ 525.00	$ 519.00	$ 515.00	$ 519.00	$ 505.00	$ 519.00
2	4 Cubic Yard Front Loader Container	$ 687.00	$ 698.00	$ 673.00	$ 698.00	$ 660.00	$ 698.00
		1-14 Units	1-14 Units	15-29 Units	15-29 Units	30-50 Units	30-50 Units
3	10 Cubic Yard Roll-Off Container	$ 3,379.00	$ 3,103.00	$ 3,311.00	$ 3,103.00	$ 3,244.00	$ 3,103.00
4	10 Cubic Yard Round Bottom Roll-Off Container	$ 3,195.00	$ 3,875.00	$ 3,131.00	$ 3,875.00	$ 3,067.00	$ 3,875.00
		1-19 Units	1-19 Units	20-39 Units	20-39 Units	40-60 Units	40-60 Units
5	13.4 Cubic Yard Roll-Off Container	$ 3,674.00	$ 3,199.00	$ 3,600.00	$ 3,199.00	$ 3,527.00	$ 3,199.00
		1-9 Units	1-9 Units	10-19 Units	10-19 Units	20-30 Units	20-30 Units
6	20 Cubic Yard Sealed Roll-Off Container	$ 5,387.00	$ 7,285.00	$ 5,279.00	$ 7,285.00	$ 5,172.00	$ 7,285.00
		1-24 Units	1-24 Units	25-49 Units	25-49 Units	50-75 Units	50-75 Units
7	30 Cubic Yard Roll-Off Container	$ 4,231.00	$ 4,520.00	$ 4,146.00	$ 4,520.00	$ 4,062.00	$ 4,520.00
		1-9 Units	1-9 Units	10-19 Units	10-19 Units	20-30 Units	20-30 Units
8	40 Cubic Yard Roll-Off Container	$ 4,886.00	$ 5,358.00	$ 4,788.00	$ 5,358.00	$ 4,691.00	$ 5,358.00
9	40 Cubic Yard Sealed Roll-Off Container	$ 6,452.00	$ 7,358.00	$ 6,323.00	$ 7,358.00	$ 6,194.00	$ 7,358.00

The pricing structure for the containers is based on three (3) tier levels that allow the City to receive a volume discount when ordering container in larger quantities from the vendor. Based upon the responses received, McLaughlin was the lowest responsible bidder for 1st Tier Items #2, 4, 6, 7, 8, and 9 and Confab was the lowest responsible bidder for 1st Tier Items #1, 3, and 5. Confab did not offer volume discounts in the 2nd and 3rd tier levels but for Items #3 and 5 their unit price remains lower than McLaughlin's pricing. ER is not expected to order Item #1 "2 Cubic Yard Containers" in the quantities specified in the 2nd and 3rd tier levels; thus, Confab is the preferred vendor to order "2 Cubic Yard Containers".

DISCUSSION

The purchase of new metal refuse containers will allow for the replacement of aged refuse containers no longer in repairable condition, and will enable the City to meet the AB 341 mandate requirements and maintain efficient customer service. In Fiscal Year 2020-21 the ER Division plans to purchase fifty (50) 2-cubic yard containers, three hundred (300) 4-cubic yard containers, two (2) 13.4-cubic yard containers, sixteen (16) 30-

cubic yard containers, eight (8) 40-cubic yard containers, and three (3) 40-cubic yard sealed containers.

McLaughlin and Confab will supply containers within two to four weeks after receipt of order. The pricing offered by both vendors includes the cost of shipping. Staff recommends that purchase orders be awarded to both McLaughlin and Confab. Both vendors meet all required City contractual provisions including possession of a corporate filing with the California Secretary of State.

STRATEGIC PRIORITIES

This agenda item is a routine operational item or does not relate to the four strategic plans adopted by City Council on May 17, 2016.

FINANCIAL IMPACT

The total cost of the combined purchase orders with McLaughlin and Confab will not exceed $1,200,000 for a term of three (3) years. The spending plan for FY 2020-21 is $400,000. The funds have been included in the Environmental Resources Fund (631) Budget for FY 2020-21. The remaining purchase order balance will be requested in subsequent fiscal years.

Program – Fund	**Account Number**	**FY 2020-21 Spending Plan**
Environmental Resources Operating Fund – Commercial Collection	631-6308-843.81-34	$ 250,000
Environmental Resources Operating Fund – Industrial Collection	631-6309-843.81-34	$ 150,000
TOTAL		**$ 400,000**

Prepared by: Thien Ng, Assistant Public Works Director

ATTACHMENTS

1. McLaughlin Bid Response
2. Confab Bid Response
3. Bid Tabulation
4. Metal Refuse Bins PPT

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

ATTACHMENT A
COMPENSATION SCHEDULE

The above-named bidder having examined the proposed Contract Documents and having visited the sites and examined the conditions affecting the work, hereby proposes and agrees to furnish all labor, materials, supplies and equipment, and to perform operations necessary to complete the work as required by proposed Contract Documents.

Metal Refuse 2-yard and 4-yard containers

Item No. 1

2 Cubic Yard Front Loader Pitch Top w/12 Gauge Bottom Single Wall with Dura Flex Plastic Lid. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 499 (1st Tier)**	**500 – 999 (2nd Tier)**	**1,000 – 1,500 (3rd Tier)**
Unit Cost	$ 525.00	$ 515.00	$ 505.00
Other Costs such as Delivery and Handling Fee (List): included in price above			
	included	included	included in price

Item No. 2

4 Cubic Yard Front Loader Pitch Top w/12 Gauge Bottom Single Wall with Dura Flex Plastic Lid. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 499 (1st Tier)**	**500 – 999 (2nd Tier)**	**1,000 – 1,500 (3rd Tier)**
Unit Cost	$ 687.00	$ 673.00	$ 660.00
Other Costs such as Delivery and Handling Fee (List): included in price above			
	incl.	incl.	incl.

Unit cost for 2nd Tier shall apply when the City has completed its purchase of the quantity in the 1st Tier. Unit cost for the 3rd Tier shall apply when the City has completed its purchase of the quantity in the 2nd Tier.

Estimated Delivery Date ARO (F.O.B. Destination): 30 DAYS OR SOONER

It is the City's preference that containers are delivered within two to four weeks from date of order.

Note exceptions to above specifications: NONE

The following information shall be stenciled on the containers' fork pocket in black paint:

CITY OF OXNARD (In 3 ½" Letters)
ENVIRONMENTAL RESOURCES DIVISION (In 3 ½" Letters)
Ph. 385-8060 (In 1" Numerals)

- For White Color Recycle Containers the word "RECYCLE" shall be stenciled on the front side of the container above the pockets. Use minimum 3 ½" letters, with the preferred colors of green or orange.
- ID Weld – Container sequence numbers will be issued within ten days from the date of order. The numbers are to be three inches high, raised weld bead on the right hand pocket facing the container.
- 16" inseam weld. ID weld should include a dash mark after the container ID number that designates the container size of 2.

Container sequence numbers will be issued within ten days from date of order. The numbers are to be three inches high, raised weld bead on the right hand pocket facing the container.

Metal Refuse 10-Yard, 10-Yard Bottom Radius, 13.4-Yard, 20-Yard Sealed/Enclosed, 30-Yard, 40-Yard, and 40-Yard Sealed/Enclosed Containers

Item No. 3

10 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 14 (1st Tier)**	**15 – 29 (2nd Tier)**	**30 – 50 (3rd Tier)**
Unit Cost	$ 3,379.00	$ 3,311.00	$ 3,244.00
Other Costs such as Delivery and Handling Fee (List): included in price.			
	incl.	incl.	incl.

Item No. 4

10 Cubic Yard "Radius Bottom" Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 14 (1st Tier)**	**15 – 29 (2nd Tier)**	**30 – 50 (3rd Tier)**
Unit Cost	$ 3,195.00	$ 3,131.00	$ 3,067.00
Other Costs such as Delivery and Handling Fee (List): included in price.			
	incl.	incl.	incl.

Item No. 5

13.4 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 19** (1st Tier)	**20 – 39** (2nd Tier)	**40 – 60** (3rd Tier)
Unit Cost	$ 3,674.00	$ 3,600.00	$ 3,527.00
Other Costs such as Delivery and Handling Fee (List): included in price above			
	incl.	incl.	incl.

Item No. 6

20 Cubic Yard Sealed/Enclosed Rolloff Container. Gloss Tan Color.			
Quantity	**1 – 9** (1st Tier)	**10 – 19** (2nd Tier)	**20 – 30** (3rd Tier)
Unit Cost	$ 5,387.00	$ 5,279.00	$ 5,172.00
Other Costs such as Delivery and Handling Fee (List): included in price Above			
	incl.	incl.	incl.

Item No. 7

30 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 24** (1st Tier)	**25 – 49** (2nd Tier)	**50 – 75** (3rd Tier)
Unit Cost	$ 4,231.00	$ 4,146.00	$ 4062.00
Other Costs such as Delivery and Handling Fee (List): included in price Above			
	incl.	incl.	incl.

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

Item No. 8

40 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 9 (1st Tier)**	**10 – 19 (2nd Tier)**	**20 – 30 (3rd Tier)**
Unit Cost	$ 4,886.00	$ 4,788.00	$ 4,691.00
Other Costs such as Delivery and Handling Fee (List): included in price Above.			
	incl.	incl.	incl.

Item No. 9

40 Cubic Yard Sealed/Enclosed Rolloff Container. Gloss Tan Color.			
Quantity	**1 – 9 (1st Tier)**	**10 – 19 (2nd Tier)**	**20 – 30 (3rd Tier)**
Unit Cost	$ 6,452.00	$ 6,323.00	$ 6,194.00
Other Costs such as Delivery and Handling Fee (List): included in price Above			
	incl.	incl.	incl.

Unit cost for 2nd Tier shall apply when the City has completed its purchase of the quantity in the 1st Tier. Unit cost for the 3rd Tier shall apply when the City has completed its purchase of the quantity in the 2nd Tier. * 2% Discount Net 10 terms.

Award will be based upon the best overall value to the City. Only one contract shall be awarded.

Bidder acknowledges receipt of all addenda

Addendum:	Date Received:	Addendum:	Date Received:
#01	6/11/20	#03	6/11/20
#02	6/11/20	#04	6/11/20

In case of any discrepancy between the cost per unit/services and the extended amount, the cost per unit/service shall prevail; but, if the amount set forth as an cost per unit/service amount is ambiguous, unintelligible, uncertain, omitted or identical to the amount listed in the extended amount, then the amount set forth in the extended amount shall prevail. In case of any discrepancy between the extended amount and the total bid amount, the extended amount shall prevail; but, if the amount set forth as an extended amount is ambiguous, unintelligible, uncertain, omitted or identical to the amount listed in the total bid amount, then the amount set forth in the total bid amount shall prevail. In case of any discrepancy between words and figures in the total bid amount, the words shall prevail.

ATTACHMENT B
COMPANY INFORMATION

Name of Company: McLaughlin Waste Equipment, Inc.

Address: P.O. Box 637, 11900 E. Locke Rd. Lockeford, Ca. 95237.

Service to provide: Manufacturer of metal WASTE CONTAINERS

Main Point of Contact: Tom Bullard

Fed Tax ID: 46-1775959 City Tax ID:

E-mail: tbullard@mwecans.com Phone: 661-388-9019

9.0 Credentials/Resumes/Certifications/Licenses:
This section shall state all employees/subcontractors responsible for administering or providing services. Provide a summary list of the organizational personnel that will actively participate and contribute their skills to this project. Include in this list the individual's name, job title, work location and relevant experience in projects of similar size and complexity. (Responses may be one page per individual.)

10.0 Bidder shall specifically provide the following information on all employees to be providing services related to this RFB:

a. Position Title
b. Current Responsibilities
c. Qualifications/Experiences
d. Education
e. Certifications/licenses, if applicable
f. List other pertinent information that will assist in evaluating Bidder's qualifications.

BIDDER'S RESPONSE: V.P. of Sales and Marketing
BIDDER'S RESPONSE: Oversee 10+ million in Customer Accts
BIDDER'S RESPONSE: 35 years in the Waste Business

BIDDER'S RESPONSE:	BS Degree From CSUSD. Business

BIDDER'S RESPONSE:	

BIDDER'S RESPONSE:	

Bidder can add as many sections to this bid response box as they need to state all employees providing services.

CERTIFICATIONS

I, Tom Bullard, a duly authorized agent of McLaughlin Waste Equip.
Printed Name of Agent/Officer **Name of Organization**

hereby certify that MWE, Inc. by submission of this proposal in response to the
Name of Organization
solicitation, agree upon contract award to carry out the requirements specified and obligations set forth therein.

Signature: _____ Date: 9/9/2020

Title of Agent/Officer: V.P. Sales / Marketing

"Execution hereof is certification that the undersigned has read and understands the terms and conditions hereof, and that the undersigned's principal is fully bound and committed."

History of McLaughlin Waste Equipment, Inc.

In 1987 Danny McLaughlin went to work for Consolidated Fabricators Corporation (CFC) at their Northern California Plant in Galt California as the Plant Manager for all operations. His background at the time was as a Controller for a steel fabricator in Seattle Washington. As plant manager he became very knowable about product, quality and methods of manufacturing. He also met and managed lead welder and body shop manager, Eliseo Alatorre, who at the time had been working for CFC since 1984. Because the northern California container market was very diverse in its style of products Eliseo was one of the most knowledgeable container welders in the industry. Danny had a partnership style of managing the plant, so he and Eliseo became very close as a team. They worked together to manage the 78,000 square foot plant with over 50 employees making it the safest, cleanest and quality producing location in the CFC network.

In 1990 Danny became the 1st outside salesman for CFC in the northern California market allowing him to meet and understand the needs of their customer base. He covered from Bakersfield California to Seattle Washington, because of his knowledge on the production side he was able to help the customer with various designs created by CFC and its competition. He learned why various manufacturers and customers preferred different designs and features. If Danny did not know the answer to a problem, he knew where to find it. Meanwhile Eliseo had become the operation manager for CFC Galt which provided him the knowledge to run the complete operation of steel processing, welding, cleaning, painting and shipping.

In 1993 Danny left CFC to become the Western Regional Sales Manager for Bayne Lift Systems where he learned about hydraulics, cart lifters and truck bodies. Eliseo helped Danny on the side when he needed to install the lifters on customers equipment. In 1995 both Eliseo and Danny saw a potential opportunity in offering repair services on containers and leased a shop in Lodi California. They become partners and started McLaughlin Refuse Equipment, Inc. (MRE). The business grew from repair to building new containers rapidly. In 1999 Danny and Eliseo purchased a property in Lockeford California with 15,000 square feet on 6 acres of land. From 1999 to 2004 Danny and Eliseo grew the business yearly making their company the 2nd largest manufacturer of refuse containers in California. With close to 50 employees, and with a reputation of being the most competitive quality based can manufacture, they were pursued by the nation's largest container company in the USA called Wastequip.

In 2004 they sold the company to Wastequip where Eliseo became operations manager and Danny became President of Wastequip McLaughlin. Although a lot was promised at the time of the sale it became evident after a few years that the Wastequip way and Danny's way were not compatible so in 2008-2009 Danny left the Wastequip company. Because of a non-compete and other legal agreements Danny was not able to pursue his passion of manufacturing containers and had to sit out for a few years.

In 2013 Eliseo and Danny were once again able to pursue their passion and started McLaughlin Waste Equipment, Inc. (MWE) in Galt California. They started slow building the company back up from 4 employees to 25 or so. In 2017, the lease that Wastequip had on the Lockeford facility expired, and MWE returned to its old MRE home in Lockeford.

Our knowledgeable sales team consists of Hana Carrasco in Northern California and Tom Bullard in Southern California. Hana has been working in the industry for over 22 years. She started as a receptionist for McLaughlin Refuse Equipment in 1998. She quickly became an irreplaceable employee/partner working in all areas of the company. Hana is extremely knowledgeable in all the products that we manufacture. She is now our head of Northern California sales. Tom has spent almost 35 years in the industry. He spent 10 years in sales management. Tom has spent almost 25 years on the equipment side of sales. Tom brings great customer service and product knowledge of containers and compactors to the team. Tom is now our head of Southern California sales.

Today 2020 MWE has 50 plus employees of which 70% were previously employed by us. We are a family owned business. We strive to provide a quality product and meet our customer's needs. Over the years, we have continued to add to our available products and services. We not only provide containers, roll offs, scrap bins but have added a complete line of parts, compactors, polyurea coatings for organics, used equipment and expanded repair service to include other refuse products.

Our facility in Lockeford is now on 26 acres and our most recent growth plan in progress is a 25,000 square foot processing building.

ITEM #D-2

ATTACHMENT C
REFERENCES

All Bidder(s) must include present and past performance information with a minimum of three (3) references of recent similar projects. References cannot include City staff as a reference. However, references can include other governmental agencies. Please verify that all reference information is correct.

Reference 1	
Company name:	City of Ontario
Address:	1425 S. Bon View Ave Ontario CA 91761
Contact person:	Ben Mayorga
Email address:	BMayorga@ontarioca.gov
Telephone address:	(909) 229-2166
Project name:	Solid Waste Contract
Dates worked performed:	3-1-19 to present
Summary of scope of services:	Build and Deliver Containers
Project cost:	$300,000 – $600,000.00

Reference 2	
Company name:	City of Redlands
Address:	35 Cajon St. Suite 15A, Redlands, CA 92373
Contact person:	Jason Simmons
Email address:	jsimmons@cityofredlands.org
Telephone address:	(909) 283-8590
Project name:	Solid Waste Contract
Dates worked performed:	2015 to present
Summary of scope of services:	Build and Deliver Containers
Project cost:	$100,000 – $200,000

Reference 3	
Company name:	City of Merced
Address:	678 W. 18th St. Merced, CA 95340
Contact person:	John Velasquez

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

Email address:	cortrightj@cityofmerced.org
Telephone address:	(209) 385-6800
Project name:	Solid Waste Container
Dates worked performed:	2016 – Present
Summary of scope of services:	Build and deliver containers
Project cost:	$150,000 – 200,000.-

1. Provide a list of contracts that your company has been awarded during the last three (3) years, showing year, type of services, dollar amounts of services provided, location, contracting company, contact name, and phone number.

BIDDER'S RESPONSE: See attached sheet

2. Provide details of any failure or refusal to complete a contract. If none, that must be stated.

BIDDER'S RESPONSE: None

Email Address	Roselena.Starns@Americanpavementsystems.com	
Telephone Number	(209)522-2277	
Project Name	American Tire Recycling - Modesto	
Dates Work Performed	03/8/19-10/16/19	
Summary of Scope of Services	Roll Offs	
Project Cost	$	127,936.00
Contact	Rosa Starns	
Email Address	Draygoza@Ontarioca.gov	
Telephone Number	(909)395-2616	
Project Name	City of Ontario - Ontario	
Dates Work Performed	08/29/19-04/06/20	
Summary of Scope of Services	Containers	
Project Cost	$	300,000.00
Contact	Dennice Raygoza	
Email Address	Lilian.Choy@HACL.org	
Telephone Number	(213)252-1851	
Project Name	HACLA - Los Angeles	
Dates Work Performed	05/14/19-09/25/19	
Summary of Scope of Services	Containers	
Project Cost	$	78,574.00
Contact	Lilian Choy	
Email Address	Kathleen.Captain@HydrochemPSC.com	
Telephone Number	(713) 393-5734	
Project Name	PSC - Riverside/Ventura	
Dates Work Performed	01/15/18-09/18/18	
Summary of Scope of Services	Roll Offs	
Project Cost	$	1,321,455.00
Contact	Kathleen Captain	
Email Address	Kathleen.Captain@HydrochemPSC.com	
Telephone Number	(713) 393-5734	
Project Name	PSC - Stockton	
Dates Work Performed	12/4/19-1/31/20	
Summary of Scope of Services	Roll Offs	
Project Cost	$	439,490.00
Contact	Kathleen Captain	
Email Address	mabonilla@usrscrap.com	
Telephone Number	(209) 944-9555	
Project Name	Universal Services - Stkn	
Dates Work Performed	06/02/20-06/30/20	
Summary of Scope of Services	Roll Offs	
Project Cost	$	106,598.00
Contact	Anthony Bonilla	

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

ATTACHMENT D
STATEMENT OF BIDDER'S PAST CONTRACT DISQUALIFICATIONS

Has bidder or any of its officers or employees who have a proprietary interest in such bidder ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, State, or local government project because of a violation of law or a safety regulation?

Yes _____ No X

1. If so, explain the circumstances:

N/A.

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

ATTACHMENT E

CITY OF OXNARD
SIGNATURE SHEET, AFFIDAVIT

I, Tom Bullard

depose and say that I am V.P. Sales and Marketing
("Sole Owner", "A Partner", "President", or other proper title)

of McLaughlin Waste Equipment, Inc.
Name of Bidder

Whoever submits this proposal to the City of Oxnard declares:

1. That the bidder has read these bid documents and specifications, will abide by and agrees to the conditions herein, and does hereby propose to furnish all equipment required for the item totals listed in the Bid Proposal.

2. That this bid is genuine, and not sham or collusive, nor made in the interest or in behalf of any person not herein named, and that the bidder has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure an advantage over any other bidder.

3. That the addenda indicated on page 1 of this proposal are acknowledged.

I certify or declare under penalty of perjury that the foregoing is true and correct and I am an authorized agent to submit bids.

Signature

MWE - VP Sales/Marketing

7/9/2020

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

ATTACHMENT F

LOCAL BUSINESS QUALIFICATION AFFIDAVIT

The City of Oxnard's Local Business Preference may be applied to this solicitation. If you qualify for this preference, this form must be submitted along with each bidder's response to this solicitation. If a Bidder fails to provide a completed Local Business Qualification Affidavit form with their bid submittal, the Bidder may be disqualified from obtaining local preference. It is the sole responsibility of the Bidder to identify local preference with each bid submittal. Reference Ordinance 2852.

Definition of Local Business

A local business shall mean a business firm meeting the following requirements:

1. Fixed offices located within the geographical boundaries of the City of Oxnard, authorized to perform business within the City, and in doing so, holds a current City Business license, and provides, produce/s, or performs contracted work using employees, of whom the majority are physically located in said local offices, and
2. A City of Oxnard business street address, shall be open and staffed during normal business hours with an annual gross receipts of twenty million dollars ($20,000,000) or less thirty-six months (36) and,
3. Employee fewer than one hundred (100) employees at least fifty percent (50%) Oxnard residents, per the Ordinance. (Refer to Ordinance 2852).
4. Post office box numbers shall not suffice to establish status as a "local business.

Additional supporting documentation is required to verify qualification includes:

1. A copy of a current BOE 531-A and/or BOE 530-C form (State, Local & District Sales, and Use Tax Return Form). This is what businesses submit to the State Board of Equalization when paying the sales tax to the State of California indicating the amount of the payment to be credited to each jurisdiction (i.e. Counties, Cities).
2. A current business license if required.
3. Proof of the current business address. The business address must match for points 1, 2 and 3.

Business Name: N/A

Physical Address:

Phone: E-Mail:

Date Principal Business Address Established: No. of Company Employees at this address:

If less than 36 months, list previous City of Oxnard location:

City Business License No.: Taxpayer Identification No. (TIN):

Primary function of this location (i.e., sales, distribution, production, corporate, etc.):

Signature of Company Official Date

Print Name, Title

Submittal of false data will result in disqualification of local preference and/or doing business with the City of Oxnard.

McLaughlin Waste Equipment, Inc.
11900 E. Locke Road
Lockeford, Calif. 95237
Phone: (209) 367-8810
Fax: (209) 367-8629
www.mwecans.com

TWO YEAR LIMITED WARRANTY

McLaughlin Waste Equipment, Inc. warrants its equipment to be free from defects in material and workmanship under normal use for a period of two (2) years from date of delivery to the first purchaser.

This warranty is expressly limited to the repair or replacement of any component or part thereof of any such unit manufactured by **McLaughlin Waste Equipment, Inc.** that is proven to McLaughlin Waste Equipment, Inc. satisfaction to have been defective in material or workmanship. This warranty does not obligate **McLaughlin Waste Equipment, Inc.**, to be responsible for any equipment or product that has been altered or repaired without written authorization by **McLaughlin Waste Equipment, Inc.**. No employee or any other representative of **McLaughlin Waste Equipment, Inc.** is authorized to change this warranty in any way or to grant any other warranty.

McLaughlin Waste Equipment, Inc. makes no warranty of products manufactured by others and supplied by McLaughlin Waste Equipment, Inc., the same being subject to warranties, if any, of their respective manufacturers.

McLaughlin Waste Equipment, Inc. assumes no liability for loss of profits, product, time or any other direct, indirect or consequential losses, damages or delays.

McLaughlin Waste Equipment, Inc., whose policy is one of continuous improvement, reserves the right to improve its products through changes in design or materials as it may deem desirable without obligation to incorporate such changes in products of prior manufacture.

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
Bid Close Date: 07/09/2020 by 2:00 pm PT

ATTACHMENT A
COMPENSATION SCHEDULE

The above-named bidder having examined the proposed Contract Documents and having visited the sites and examined the conditions affecting the work, hereby proposes and agrees to furnish all labor, materials, supplies and equipment, and to perform operations necessary to complete the work as required by proposed Contract Documents.

Metal Refuse 2-yard and 4-yard containers

Item No. 1

2 Cubic Yard Front Loader Pitch Top w/12 Gauge Bottom Single Wall with Dura Flex Plastic Lid. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 499** (1st Tier)	**500 – 999** (2nd Tier)	**1,000 – 1,500** (3rd Tier)
Unit Cost	$519	$519	$519
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 2

4 Cubic Yard Front Loader Pitch Top w/12 Gauge Bottom Single Wall with Dura Flex Plastic Lid. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 499** (1st Tier)	**500 – 999** (2nd Tier)	**1,000 – 1,500** (3rd Tier)
Unit Cost	$698	$698	$698
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Unit cost for 2nd Tier shall apply when the City has completed its purchase of the quantity in the 1st Tier. Unit cost for the 3rd Tier shall apply when the City has completed its purchase of the quantity in the 2nd Tier.

Estimated Delivery Date ARO (F.O.B. Destination): 2 - 4 WEEKS ARO

It is the City's preference that containers are delivered within two to four weeks from date of order.

Note exceptions to above specifications: NONE

17 |

The following information shall be stenciled on the containers' fork pocket in black paint:

CITY OF OXNARD (In 3 ½" Letters)
ENVIRONMENTAL RESOURCES DIVISION (In 3 ½" Letters)
Ph. 385-8060 (In 1" Numerals)

- For White Color Recycle Containers the word "RECYCLE" shall be stenciled on the front side of the container above the pockets. Use minimum 3 ½" letters, with the preferred colors of green or orange.
- ID Weld – Container sequence numbers will be issued within ten days from the date of order. The numbers are to be three inches high, raised weld bead on the right hand pocket facing the container.
- 16" inseam weld. ID weld should include a dash mark after the container ID number that designates the container size of 2.

Container sequence numbers will be issued within ten days from date of order. The numbers are to be three inches high, raised weld bead on the right hand pocket facing the container.

Metal Refuse 10-Yard, 10-Yard Bottom Radius, 13.4-Yard, 20-Yard Sealed/Enclosed, 30-Yard, 40-Yard, and 40-Yard Sealed/Enclosed Containers

Item No. 3

10 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 14** (1st Tier)	**15 – 29** (2nd Tier)	**30 – 50** (3rd Tier)
Unit Cost	$ 3103	$ 3103	$ 3103
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 4

10 Cubic Yard "Radius Bottom" Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 14** (1st Tier)	**15 – 29** (2nd Tier)	**30 – 50** (3rd Tier)
Unit Cost	$ 3875	$ 3875	$ 3875
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 5

13.4 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 19** (1st Tier)	**20 – 39** (2nd Tier)	**40 – 60** (3rd Tier)
Unit Cost	$3199	$3199	$3199
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 6

20 Cubic Yard Sealed/Enclosed Rolloff Container. Gloss Tan Color.			
Quantity	**1 – 9** (1st Tier)	**10 – 19** (2nd Tier)	**20 – 30** (3rd Tier)
Unit Cost	$7285	$7285	$7285
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 7

30 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 24** (1st Tier)	**25 – 49** (2nd Tier)	**50 – 75** (3rd Tier)
Unit Cost	$4520	$4520	$4520
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 8

40 Cubic Yard Rolloff Container. Refuse Gloss Tan Color or Recycle White Color as Requested by the City.			
Quantity	**1 – 9** (1st Tier)	**10 – 19** (2nd Tier)	**20 – 30** (3rd Tier)
Unit Cost	$ 5358	$ 5358	$ 5358
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Item No. 9

40 Cubic Yard Sealed/Enclosed Rolloff Container. Gloss Tan Color.			
Quantity	**1 – 9** (1st Tier)	**10 – 19** (2nd Tier)	**20 – 30** (3rd Tier)
Unit Cost	$ 7358	$ 7358	$ 7358
Other Costs such as Delivery and Handling Fee (List):			
	IN PRICE	IN PRICE	IN PRICE

Unit cost for 2nd Tier shall apply when the City has completed its purchase of the quantity in the 1st Tier. Unit cost for the 3rd Tier shall apply when the City has completed its purchase of the quantity in the 2nd Tier.

Award will be based upon the best overall value to the City. Only one contract shall be awarded.

Bidder acknowledges receipt of all addenda

Addendum:	Date Received:	Addendum:	Date Received:
#01	_____	#03	_____
#02	_____	#04	_____

In case of any discrepancy between the cost per unit/services and the extended amount, the cost per unit/service shall prevail; but, if the amount set forth as an cost per unit/service amount is ambiguous, unintelligible, uncertain, omitted or identical to the amount listed in the extended amount, then the amount set forth in the extended amount shall prevail. In case of any discrepancy between the extended amount and the total bid amount, the extended amount shall prevail; but, if the amount set forth as an extended amount is ambiguous, unintelligible, uncertain, omitted or identical to the amount listed in the total bid amount, then the amount set forth in the total bid amount shall prevail. In case of any discrepancy between words and figures in the total bid amount, the words shall prevail.

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
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ATTACHMENT B
COMPANY INFORMATION

Name of Company: CONFAB MANUFACTURING COMPANY, LLC.

Address: 6525 MORRISON BLVD. SUITE 300 CHARLOTTE, NC 28211

Service to provide: FRONT LOAD & ROLL OFF CONTAINERS

Main Point of Contact: ERIK SALVATIERRA

Fed Tax ID: 84-4104979 City Tax ID: N/A

E-mail: ERIKS@CON-FAB.COM Phone: 818-901-1005

9.0 Credentials/Resumes/Certifications/Licenses:
This section shall state all employees/subcontractors responsible for administering or providing services. Provide a summary list of the organizational personnel that will actively participate and contribute their skills to this project. Include in this list the individual's name, job title, work location and relevant experience in projects of similar size and complexity. (Responses may be one page per individual.)

10.0 Bidder shall specifically provide the following information on all employees to be providing services related to this RFB:

a. Position Title
b. Current Responsibilities
c. Qualifications/Experiences
d. Education
e. Certifications/licenses, if applicable
f. List other pertinent information that will assist in evaluating Bidder's qualifications.

BIDDER'S RESPONSE: Erik Salvatierra – ISR – Sales – At CFC 4.5 yrs. – College

BIDDER'S RESPONSE: Brian Atwater – VP OF OPERATIONS – Manage Sales & Production – At CFC 36 yrs – High School

BIDDER'S RESPONSE: Jim Hammett – GM of Manufacturing Plant – Manage Production & Shipping – College – Lean Mfg./CANBAN Cert.

CITY OF OXNARD CALIFORNIA

City of Oxnard
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BIDDER'S RESPONSE: Barbara Ross – Special Accounts Manager – Sales – At CFC 43 yrs. - College

BIDDER'S RESPONSE:

BIDDER'S RESPONSE:

Bidder can add as many sections to this bid response box as they need to state all employees providing services.

CERTIFICATIONS

I, ERIK SALVATIERRA, a duly authorized agent of CONFAB MANUFACTURING COMPANY, LLC.
Printed Name of Agent/Officer **Name of Organization**

hereby certify that CONFAB MANUFACTURING COMPANY, LLC by submission of this proposal in response to the
Name of Organization
solicitation, agree upon contract award to carry out the requirements specified and obligations set forth therein.

Signature: _____ Date: 7/9/2020

Title of Agent/Officer: INSIDE SALES REP

"Execution hereof is certification that the undersigned has read and understands the terms and conditions hereof, and that the undersigned's principal is fully bound and committed."

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
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ATTACHMENT C
REFERENCES

All Bidder(s) must include present and past performance information with a minimum of three (3) references of recent similar projects. References cannot include City staff as a reference. However, references can include other governmental agencies. Please verify that all reference information is correct.

Reference 1	
Company name:	CITY OF SANTA MONICA
Address:	2500 MICHIGAN AVE. SANTA MONICA, CA 90404
Contact person:	KELLEE MACDONALD - SENIOR BUYER
Email address:	KELLEE.MACDONALD@SMVGOV.NET
Telephone address:	310-458-8797
Project name:	PURCHASE OF REFUSE CONTAINERS
Dates worked performed:	2010 - 2020+
Summary of scope of services:	PROVIDED CONTAINERS AND PARTS
Project cost:	$1,000,000+

Reference 2	
Company name:	CITY OF ONTARIO
Address:	303 EAST B STREET ONTARIO, CA 91764
Contact person:	RANDY LAZARUS
Email address:	RLAZARUS@CI.ONTARIO.CA.US
Telephone address:	909-395-2050
Project name:	PURCHASE OF REFUSE CONTAINERS
Dates worked performed:	2011 - 2020+
Summary of scope of services:	PROVIDED CONTAINERS, ROLL OFFS & PARTS
Project cost:	$700,000+

Reference 3	
Company name:	CITY OF LOS ANGELES
Address:	1149 S. BROADWAY STE. 500 LOS ANGELES, CA 90015
Contact person:	JONATHAN ZARI

CITY OF OXNARD CALIFORNIA

Email address:	JONATHAN.ZARI@LACITY.ORG
Telephone address:	213-485-3572
Project name:	PURCHASE OF ROLL OFFS AND CONTAINERS
Dates worked performed:	2007-2020+
Summary of scope of services:	PROVIDED CONTAINERS AND ROLL OFFS
Project cost:	$600,000+

1. Provide a list of contracts that your company has been awarded during the last three (3) years, showing year, type of services, dollar amounts of services provided, location, contracting company, contact name, and phone number.

BIDDER'S RESPONSE: SEE BELOW

2. Provide details of any failure or refusal to complete a contract. If none, that must be stated.

BIDDER'S RESPONSE: NONE

1.

GSA (FEDERAL) CONTRACT # GS07F5512P 1/1/04 – 8/26/18
STEPHEN NIESWIADOMY – SUPERVISORY CONTRACTING OFFICER
817-850-8378
PROVIDED ALL TYPES OF METAL CONTAINRS TO VARIOUS FEDERAL FACILITIES THROUGHOUT THE WESTERN STATES.
$2.5 MILLION + IN SALES OVER CONTRACT PERIOD

ATHENS DISPOSAL 2018 – 2020+
ENRIQUE GONZALEZ – OPERATIONS MANAGER
626-255-6118
PROVIDED METAL CONTAINERS & ROLL OFFS FOR CITY OF LOS ANGELES CONVERSION
258 ROLL OFFS – $1.75 MILLION +
15,000 CONTAINERS - $8.25 MILLION+

WASTE MANAGEMENT 2018 – 2020+
DAVID MORRI – REGIONAL MANAGER
310-864-4640
PROVIDED METAL CONTAINERS & ROLL OFFS TO VARIOUS FACILITIES THROUGHOUT THE WESTERN STATES.
$20 MILLION IN SALES OVER LAST 3 YEARS

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

Solicitation # ER-20-68
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ATTACHMENT D
STATEMENT OF BIDDER'S PAST CONTRACT DISQUALIFICATIONS

Has bidder or any of its officers or employees who have a proprietary interest in such bidder ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, State, or local government project because of a violation of law or a safety regulation?

Yes _____ No X

1. If so, explain the circumstances:

N/A

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

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ATTACHMENT E

CITY OF OXNARD
SIGNATURE SHEET, AFFIDAVIT

I, BRIAN ATWATER

depose and say that I am VICE PRESIDENT OF OPERATIONS
("Sole Owner", "A Partner", "President", or other proper title)

of CONFAB MANUFACTURING COMPANY, LLC.
Name of Bidder

Whoever submits this proposal to the City of Oxnard declares:

1. That the bidder has read these bid documents and specifications, will abide by and agrees to the conditions herein, and does hereby propose to furnish all equipment required for the item totals listed in the Bid Proposal.

2. That this bid is genuine, and not sham or collusive, nor made in the interest or in behalf of any person not herein named, and that the bidder has not directly or indirectly induced or solicited any other bidder to put in a sham bid, or any other person, firm or corporation to refrain from bidding, and that the bidder has not in any manner sought by collusion to secure an advantage over any other bidder.

3. That the addenda indicated on page 1 of this proposal are acknowledged.

I certify or declare under penalty of perjury that the foregoing is true and correct and I am an authorized agent to submit bids.

Signature

BRIAN ATWATER

CITY OF OXNARD CALIFORNIA

ATTACHMENT F

CITY COUNCIL OF THE CITY OF OXNARD

ORDINANCE NO. 2852

ORDINANCE OF THE CITY OF OXNARD, CALIFORNIA, ESTABLISHING A SMALL LOCAL BUSINESS PURCHASING PREFERENCE PROGRAM

WHEREAS, the unemployment rate in the City of Oxnard in recent years consistently has been higher than the unemployment rate of other cities in Ventura County and in the State; and

WHEREAS, the Council finds it necessary, desirable, and in the best interests of the City to establish a small business preference program in order to attract businesses to Oxnard, to retain businesses, and to increase employment and reduce competitive barriers faced by small local businesses; and

WHEREAS, the City is authorized by its municipal affairs authority and state law to establish such a program.

NOW, THEREFORE, the City Council of the City of Oxnard does ordain as follows:

Part 1. In cases where the Oxnard City Code requires a written competitive bid for the purchase of goods or services, in determining the lowest responsible bidder when responsibility and quality are equal, a credit in a percentage of the bid submitted by the lowest responsible bidder meeting specifications shall be given to a bidder that meets the definition of a "Small Local Business" in this ordinance as follows: 5% of the amount up to $500,000; 4% of the amount between $500,001 and $750,000; 3% of the amount between $750,001 and $1,000,000; 2% of the amount between $1,000,001 and $1,250,000 and 1% of the amount between $1,250,001 and $1,500,000. For example, if the lowest responsible bid is $1,000,000, the preference would be $42,500 ($500,000 x .05 + $250,000 x .04 + $250,000 x .03). The preference applies to all contracts, including contracts over $1,500,000, but the amount of the preference is limited as provided herein, so that the maximum preference is $50,000.

Part 2. "Small Local Business" shall mean a business entity that has for at least thirty six (36) months immediately preceding submittal of its bid held a current business license issued by the City and maintained its principal business office within the City's geographic boundaries, and has average annual gross receipts of twenty million dollars ($20,000,000) or less over the thirty six (36) months immediately preceding submittal of its bid, and that employs fewer than one hundred (100) employees at least fifty percent (50%) of whom are Oxnard residents and have been Oxnard residents for at least 90 days prior to submission of the bid.

Part 3. As an alternative to the employment requirements described in Part 2, and only with respect to trade services or construction contracts to perform which the contractor intends to

hire employees or to subcontract, a contractor submitting a bid shall satisfy the resident employment requirements for obtaining preference as follows. With the submission of its bid, the contractor shall submit a certification under penalty of perjury that it has verified its own proposed employee base for performance of the contract and confirmed with all subcontractors providing bids used to formulate the contractor's bid, all of whom have subcontracted with or will subcontract with the contractor, that at least 50% of the labor hours devoted to performance of the contract will be provided by residents of the City of Oxnard. During, or within one year after performance of the contract, the City Manager or designee shall have the right to audit all the contractor's records to confirm the accuracy of the contractor's certification and the contractor shall provide to the City all documents (including subcontractors' records) appropriate to perform such an audit. Should it be determined after such audit by the City Manager that the requirements of this Part 3 have not been met or should the contractor not upon request provide documents sufficient for the audit required by this Part 3 to be performed, the contractor shall be required to pay upon demand to the City the entire amount of any preference granted, which amount may be withheld from any payment otherwise due the contractor. The foregoing is in addition to any other consequences which may be imposed upon the contractor for violation of the provisions of a City ordinance. The City Manager's determination under this Part 3 may be reviewed pursuant to sections 1 – 55 et seq., of the City Code, enacted by Ordinance No. 2840.

Part 4. The principal business office shall mean the place where the principal officers or owners generally transact business and the place to which reports are made and from which orders and payments are made, and the place which the business represents to government authorities as its principal office or principal place of business. Subject to review by the City Manager or designee, the requirements to obtain a Small Local Business preference may be established by submission with the bid of certification under penalty of perjury that the business meets such requirement, including a list showing all employee addresses and affirming that the employees have granted permission for the use of their addresses.

Part 5. The City Manager or his designee shall determine whether a business is a Small Local Business under this ordinance, including whether the principal office of the business is in the city, and whether employees are residents of the City. The City Manager's determination shall be final and not appealable under any provision of the City Code, except for the determination described in Part 3.

Part 6. The City Manager may adopt or instruct the purchasing agent to adopt such regulations, applications and forms as the City Manager determines are appropriate to implement the provisions of this ordinance.

Part 7. The provisions of this ordinance shall not apply when the Small Local Business preference described herein is contrary to or precluded by requirements of State or federal law or contrary to or precluded by requirements of a State of federal funding source or program providing assistance to the City for the particular project.

Part 8. In addition to any other consequence which may be imposed for violation of a City ordinance, the City Manager may prohibit a business entity which he determines has falsely claimed to be a Small Local Business from bidding on City contracts for a period of up to five

Ordinance No. 2852
Page 3

years. The City Manager's determination may be reviewed pursuant to sections 1 – 55 et seq., of the City Code, enacted by Ordinance No. 2840.

Part 9. Within fifteen days (15) after passage, the City Clerk shall cause this ordinance to be published one time in a newspaper of general circulation within the City.

Part 10. Ordinance No. 2852 was first read on Dec. 6, 2011, and finally adopted on Dec. 13, 2011, to become effective thirty days thereafter.

AYES: Councilmembers Holden, MacDonald, Flynn, and Ramirez.

NOES: None.

ABSENT: Mayor Pro Tem Pinkard.

Dr. Thomas E. Holden, Mayor

ATTEST:

Daniel Martinez, City Clerk

APPROVED AS TO FORM:

Alan Holmberg, City Attorney

CITY OF OXNARD CALIFORNIA

City of Oxnard
Purchasing Department

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ATTACHMENT F

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Definition of Local Business

A local business shall mean a business firm meeting the following requirements:

1. Fixed offices located within the geographical boundaries of the City of Oxnard, authorized to perform business within the City, and in doing so, holds a current City Business license, and provides, produce/s, or performs contracted work using employees, of whom the majority are physically located in said local offices, and
2. A City of Oxnard business street address, shall be open and staffed during normal business hours with an annual gross receipts of twenty million dollars ($20,000,000) or less thirty-six months (36) and,
3. Employee fewer than one hundred (100) employees at least fifty percent (50%) Oxnard residents, per the Ordinance. (Refer to Ordinance 2852).
4. Post office box numbers shall not suffice to establish status as a "local business.

Additional supporting documentation is required to verify qualification includes:

1. A copy of a current BOE 531-A and/or BOE 530-C form (State, Local & District Sales, and Use Tax Return Form). This is what businesses submit to the State Board of Equalization when paying the sales tax to the State of California indicating the amount of the payment to be credited to each jurisdiction (i.e. Counties, Cities).
2. A current business license if required.
3. Proof of the current business address. The business address must match for points 1, 2 and 3.

Business Name: N/A

Physical Address:

Phone: E-Mail:

Date Principal Business Address Established: No. of Company Employees at this address:

If less than 36 months, list previous City of Oxnard location:

City Business License No.: Taxpayer Identification No. (TIN):

Primary function of this location (i.e., sales, distribution, production, corporate, etc.):

Signature of Company Official Date

Print Name, Title

Submittal of false data will result in disqualification of local preference and/or doing business with the City of Oxnard.

ITEM #D-2

CONFAB™
A California waste container company

TOLL FREE (800) 635-8335
Website: www.con-fab.com • E-mail: sales@con-fab.com

CONTAINER QUOTE

DRAFT ORDER 8

14620 ARMINTA ST. • VAN NUYS, CA 91402
(818) 901-1005 • FAX (818) 787-6312
901 SIMMERHORN RD. • GALT, CA 95632
(209) 745-4604 • FAX (209) 745-4219

SHOP 007
CUSTOMER OXNA01

INVOICE TO:	DELIVER TO:
CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	

TERMS	OK'D BY	W.O.#	SALES PERSON
NET 30 DAYS	AA	QC7336	ERIK SALVATIERRA

ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
9002-1	1	2 YD PITCH TOP W/12 GA BOTTOM	519.00	519.00
FREIGHT FRCCIP	15	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

LIDS	19064	- 2 YD F.L. DURAFLEX II PLASTIC LIDS SINGLE WALL - #UV3640SR
CHANNELS	20091-2	- E.L.(4X10X4)15" BOT TO BOT W/6 GUSSETS PER CHAN/2X2X10"ANG.BUMPERS
CASTERS	28035	- 6" X 2" PHENOLIC CASTERS SET OF 4 EA SWIVEL
DRAIN PLUG	BRSC	- BOTTOM RIGHT SIDE CENTER
I.D.		W/A (ON RIGHT CHANNEL CENTER)
OPTION A	27552	- STANDARD 7 GA WRAPAROUND CASTERPLATES
OPTION B	16IW	- 16" INSEAM WELD
OPTION C	248	- 4 EA PIONEER QUICK RELEASE CASTERPLATES (H0808)
OPTION D	30201	- QUICK RELEASE CASTERPLATE ASSEMBLY
OPTION E	30439	- OPTIONS ASSY. 2 YD PITCH TOP 9002-1 CHANNELS,CASTERS,PULL HANDLES ETC.
OPTION F	22023	- PULL HANDLES 3/4" DIA "L" STYLE 2EA #S1556 & 2EA S1557
OPTION G	31463	- STENCIL ASSEMBLY - 2YD PITCH TOP "CITY OF OXNARD"
OPTION H	18999-1	- LID ROD ASSY. - CONT. W/ 36"W LIDS 90 DEG BEND/NYLON LOCK NUT W/ PROPS
SERIAL #'s		
COMMENTS	ATTACHMENT(C) COM - STENCIL ON FRONT IN BLACK PACKET - CHANNEL ASSY RECESS 2" FRONT & EXTEND 2" REAR DO NOT DOUBLE STACK	

OXNAR

UN	XX
PR IN	
PR OUT	

COLOR: TAN

SUB TOTAL	519.00	
DISC.	IN PRICE	
TAX	40.22	7.750
TOTAL	559.22	
PAID	0.00	
BAL. DUE	559.22	

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CONTAINER QUOTE DRAFT ORDER 8

ITEM #D-2

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901 SIMMERHORN RD. • GALT, CA 95632
(209) 745-4604 • FAX (209) 745-4219

SHOP 007
CUSTOMER OXNA01

INVOICE TO:	DELIVER TO:
CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	

TERMS	OK'D BY	W.O.#	SALES PERSON
NET 30 DAYS	AA	QC7338	ERIK SALVATIERRA

ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
9007-1	1	4 YD PITCH TOP W/12 GA BOTTOM	698.00	698.00
FREIGHT FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

LIDS	19066	- 4 YD F.L. DURAFLEX II PLASTIC LIDS SINGLE WALL - #UV3656SR
CHANNELS	20092-2	- E.L.(4X10X4)15" BOT TO BOT W/8 GUSSETS PER CHAN/2X2X10"ANG.BUMPERS
CASTERS	28035	- 6" X 2" PHENOLIC CASTERS SET OF 4 EA SWIVEL
DRAIN PLUG	BRSC	- BOTTOM RIGHT SIDE CENTER
I.D.		W/A (ON RIGHT CHANNEL CENTER)
OPTION A	27552	- STANDARD 7 GA WRAPAROUND CASTERPLATES
OPTION B	16IW	- 16" INSEAM WELD
OPTION C	248	- 4 EA PIONEER QUICK RELEASE CASTERPLATES (H0808)
OPTION D	30201	- QUICK RELEASE CASTERPLATE ASSEMBLY
OPTION E	30440	- OPTIONS ASSY. 4 YD PITCH TOP 9007-1 CHANNELS,CASTERS,PULL HANDLES ETC.
OPTION F	22022	- PULL HANDLES 3/4" DIA "L" STYLE # S1556 (4 EA)
OPTION G	31461	- STENCIL ASSEMBLY - 4YD PITCH TOP "CITY OF OXNARD"
OPTION H	18999-1	- LID ROD ASSY. - CONT. W/ 36"W LIDS 90 DEG BEND/NYLON LOCK NUT W/ PROPS
SERIAL #'s		
COMMENTS	ATTACHMENT(C) COM - STENCIL ON FRONT IN BLACK PACKET - CHANNEL ASSY RECESS 2" FRONT & EXTEND 2" REAR DO NOT DOUBLE STACK	

OXNAR

UN	XX
PR IN	
PR OUT	

COLOR: WHITE

SUB TOTAL	698.00	
DISC.	IN PRICE	
TAX	54.10	7.750
TOTAL	752.10	
PAID	0.00	
BAL. DUE	752.10	

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BODY QUOTE DRAFT ORDER

ITEM #D-2

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SHOP 001
CUSTOMER OXNA01

INVOICE TO:	CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495
DELIVER TO:	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495

P.O.# | DATE ORDERED: 07/09/20 | DATE REQUIRED:

TERMS: NET 30 DAYS | OK'D BY: AA | W.O.#: QC7339 | SALES PERSON: ERIK SALVATIERRA

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	16'	HT 3'	HT 3'	16"	16"	HT 5'	36" ID
GA	10	GA 12	GA 12			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
23140-1 STANDARD	22347 10" STEEL	22347 10" STEEL	TAN

	ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
	9044	1	16' X 3' HEAVY DUTY DROP BODY ROLL OFF	3199.00	3199.00
FREIGHT	FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	PNR	- 5' CFC LOCK STYLE DOUBLE DOORS FOR DROP BODY WITH OLD STYLE CHAIN ASSY
HINGE ASSY	SDH	- CFC STANDARD DOUBLE DOOR HINGES
MAIN RAILS	26108-1	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/16' BODY/16" XMEMBERS
ROPE HOOKS	SU257	- STANDARD ROPE HOOKS, 12" ABOVE FLOOR
I.D.		W/A
OPTION A	COM	- NO FRONT LADDER
OPTION B	PNR	- ASSY FOR STENCILS & ID WELDS CITY OF OXNARD/ DO NOT OVERFILL
OPTION C	PNR	- ASSY FOR REFLECTIVE TAPE
OPTION D	PNR	- 12" H X 72" L SPLASH BAFFLES @ REAR
OPTION E		
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	3199.00
DISC.	IN PRICE
TAX	247.92 7.750
TOTAL	3446.92
PAID	0.00
BAL. DUE	3446.92

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BODY QUOTE DRAFT ORDER

ITEM #D-2
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SHOP 012
CUSTOMER OXNA01

INVOICE TO:	CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495
DELIVER TO:	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD OXNARD, CA 93030 MARK GUERRERO/IGNACIO CARRILLO 805-385-8071 Fax 805-385-7495

P.O.#

DATE ORDERED: 07/09/20 | DATE REQUIRED:

TERMS: NET 30 DAYS | OK'D BY: AA | W.O.#: QC7340 | SALES PERSON: ERIK SALVATIERRA

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	16'	HT 4'	HT 4'	16"	1 CENTER VERT	HT 4'	36" ID
GA	12	GA 12	GA 12			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
26136 STANDARD	29636 8" STEEL	29636 8" STEEL	TAN

ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
29022	1	16' X 4' ROUND BOTTOM DROP BODY	7285.00	7285.00
FREIGHT FRCCIP	2	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	29497	- 4' 1 PIECE WATERTIGHT DOOR FOR 4' BODY W/EZ FLIP PLASTIC ROOF
HINGE ASSY	29681-1	- 1 PC W.T.DOOR PASSENGER SIDE HINGE/ LOCK ASSEMBLY (4') W/EZ FLIP ROOF
MAIN RAILS	26108-1	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/16' BODY/16" XMEMBERS
ROPE HOOKS	NONE	- NONE
I.D.		W/A FRONT TOP PASSENGER SIDE & REAR TOP PASSENGER SIDE
OPTION A	29687	- 16' ULTRA EZ FLIP PLASTIC ROOF
OPTION B	29607	- 5/16" LINER HOOKS 1 1/2" DOWN ON INSIDE ON 24" CENTERS - ALL 4 SIDES
OPTION C	29605	- DOUBLE END HOOK UP W/NOSE ROLLERS FOR 1 PC REAR DOOR/16" XMEMBERS
OPTION D	29600-22	- LADDERS FRONT FOR 4' ROUND BOTTOM W/EZ FLIP ROOF
OPTION E	29601	- INSPECTION LADDER DRIVER SIDE REAR OF CENTER POST
OPTION F	29602	- EXIT LADDER INSIDE @ DRIVER SIDE LOCATED BEHIND FRONT LADDERS
OPTION G	26816	- VACUUM RELIEF VENTS WITH REAR 90 VENT TUBES
OPTION H	26575-1	- SOLID SHEET PLACARD BRACKETS 12.75" X 12.75" W/LOCATION ASSEMBLY
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	7285.00
DISC.	IN PRICE
TAX	564.59 7.750
TOTAL	7849.59
PAID	0.00
BAL. DUE	7849.59

ITEM #D-2

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SHOP 001
CUSTOMER OXNA01

INVOICE TO:	CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495
DELIVER TO:	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD OXNARD, CA 93030 MARK GUERRERO/IGNACIO CARRILLO 805-385-8071 Fax 805-385-7495

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	
TERMS	NET 30 DAYS	OK'D BY	AA	W.O.#	QC7341
SALES PERSON	ERIK SALVATIERRA				

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	18'	HT 2'	HT 2'	16"	16"	HT 3'	36" ID
GA	10	GA 12	GA 12			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
23140 STANDARD	22347 10" STEEL	22347 10" STEEL	TAN

	ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
	14704	1	18' X 2' HEAVY DUTY DROP BODY ROLL OFF	3103.00	3103.00
FREIGHT	FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	39-4	- 3' CFC LOCK STYLE DOUBLE DOORS W/OLD STYLE CHAIN ASSY.
HINGE ASSY	SDH	- CFC STANDARD DOUBLE DOOR HINGES
MAIN RAILS	26109-1	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/18' BODY/16" XMEMBERS
ROPE HOOKS	SU257	- STANDARD ROPE HOOKS, 12" ABOVE FLOOR
I.D.		W/A
OPTION A	50538	- BOGGIE WHEEL PLACEMENT FOR STACKING STD. DROP BODY
OPTION B	COM	- NO FRONT LADDERS
OPTION C	51065	- ASSEMBLY FOR STENCILS & ID WELDS CITY OF OXNARD/DO NOT OVERFILL
OPTION D	COM	- NO DOOR HEADER
OPTION E	51241	- REFLECTIVE TAPE LOCATION ASSEMBLY FRONT & REAR & SIDE CORNERS
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	3103.00	
DISC.	IN PRICE	
TAX	240.48	7.750
TOTAL	3343.48	
PAID	0.00	
BAL. DUE	3343.48	

ITEM #D-2

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SHOP 001
CUSTOMER OXNA01

INVOICE TO:	CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495
DELIVER TO:	CITY OF OXNARD ENVIRONMENTAL RECOURCES 111 S. DEL NORTE BL. OXNARD, CA 93030 ERIC OKADA 805-385-8223 Fax 805-487-3860

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	
TERMS	NET 30 DAYS	OK'D BY	AA	W.O.#	QC7342
SALES PERSON	ERIK SALVATIERRA				

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	18'	HT 2'	HT 2'	16"	NONE	HT 3'	36"ID
GA	12	GA 12	GA 12			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
26136 STANDARD	29636 8" STEEL	29636 8" STEEL	TAN

	ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
	29206	1	18' X 2' ROUND BOTTOM DROP BODY	3875.00	3875.00
FREIGHT	FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	29420-2	- 3' 1 PIECE DOOR WATERTIGHT NO DOOR HEADER
HINGE ASSY	29634-3	- 1 PC WATERTIGHT PASSENGER SIDE HINGE/LOCK ASSY (2') W/SEAL ON DOOR
MAIN RAILS	26109-1	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/18' BODY/16" XMEMBERS
ROPE HOOKS	SU257	- STANDARD ROPE HOOKS
I.D.		W/A PER ASSEMBLY
OPTION A	51064	- RECESS REAR WHEELS IN FOR STACKING ROUND BOTTOM BODIES
OPTION B	51063	- ASSEMBLY FOR STENCILS & ID WELDS CITY OF OXNARD/DO NOT OVERFILL
OPTION C	COM	- NO LINER HOOKS
OPTION D		
OPTION E		
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	3875.00
DISC.	IN PRICE
TAX	300.31 7.750
TOTAL	4175.31
PAID	0.00
BAL. DUE	4175.31

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BODY QUOTE DRAFT ORDER

ITEM #D-2

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SHOP 001
CUSTOMER OXNA01

INVOICE TO:	CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495
DELIVER TO:	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD OXNARD, CA 93030 MARK GUERRERO/IGNACIO CARRILLO 805-385-8071 Fax 805-385-7495

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	
TERMS	NET 30 DAYS	OK'D BY	AA	W.O.#	QC7343
SALES PERSON	ERIK SALVATIERRA				

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE / HT	18'	6'	6'	24"	24"	7'	36" ID
GA	12	14	14			12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
23124-7 STANDARD	22347 10" STEEL	22347 10" STEEL	TAN

	ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
	9027	1	18' X 6' STANDARD DROP BODY ROLL OFF	4520.00	4520.00
FREIGHT	FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	17-15	- 7' STANDARD CAM LOCK DOUBLE DOORS W/OLD STYLE CHAIN ASSY.
HINGE ASSY	SDH	- CFC STANDARD DOUBLE DOOR HINGES
MAIN RAILS	26109	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/18' BODY/24" XMEMBERS
ROPE HOOKS	SU257	- STANDARD ROPE HOOKS, 12" ABOVE FLOOR
I.D.		W/A SEE OPTIONS FOR PLACEMENT
OPTION A		
OPTION B	51180	- ASSEMBLY FOR STENCILS & ID WELDS CITY OF OXNARD/DO NOT OVERFILL 30YD
OPTION C	25137	- 3/4" ROUND BAR TARP RAILS ON FRONT & SIDES 2" DOWN FROM TOP
OPTION D	51241	- REFLECTIVE TAPE LOCATION ASSEMBLY FRONT & REAR & SIDE CORNERS
OPTION E		
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	4520.00	
DISC.	IN PRICE	
TAX	350.30	7.750
TOTAL	4870.30	
PAID	0.00	
BAL. DUE	4870.30	

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BODY QUOTE DRAFT ORDER

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SHOP 001
CUSTOMER OXNA01

INVOICE TO:
CITY OF OXNARD
111 S. DEL NORTE BLVD.

OXNARD, CA 93030
ANDREA TORRES
805-385-8224 Fax 805-385-7495

DELIVER TO:
CITY OF OXNARD SOLID WASTE DIVISION
DEL NORTE RECYCLING CTR.
111 DEL NORTE BLVD
OXNARD, CA 93030
MARK GUERRERO/IGNACIO CARRILLO
805-385-8071 Fax 805-385-7495

P.O.#		DATE ORDERED	07/09/20	DATE REQUIRED	
TERMS	NET 30 DAYS	OK'D BY	AA	W.O.#	QC7345
SALES PERSON	ERIK SALVATIERRA				

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	22'	HT 6.5'	HT 6.5'	24"	24"	HT 7.5'	36" ID
GA	12	GA 14	GA 14			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
23124-8 STANDARD	22347 10" STEEL	22347 10" STEEL	TAN

ITEM NO.	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
14914	1	22' X 6.5' STANDARD DROP BODY ROLL OFF	5358.00	5358.00
FREIGHT FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	25300-4	- 7.5' STANDARD CAM LOCK DOUBLE DOORS W/OLD STYLE CHAIN ASSY.
HINGE ASSY	SDH	- CFC STANDARD DOUBLE DOOR HINGES
MAIN RAILS	26110	- 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/22' BODY/24" XMEMBERS
ROPE HOOKS	SU257	- STANDARD ROPE HOOKS, 12" ABOVE FLOOR
I.D.		W/A SEE OPTIONS FOR PLACEMENT
OPTION A		
OPTION B	51154	- ASSEMBLY FOR STENCILS & ID WELDS CITY OF OXNARD/DO NOT OVERFILL 40YD
OPTION C	25136	- 3/4" ROUND BAR TARP RAILS ON FRONT & SIDES 2" DOWN FROM TOP
OPTION D	51241	- REFLECTIVE TAPE LOCATION ASSEMBLY FRONT & REAR & SIDE CORNERS
OPTION E		
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

OXNAR

SERIAL #'s

SUB TOTAL	5358.00	
DISC.	IN PRICE	
TAX	415.25	7.750
TOTAL	5773.25	
PAID	0.00	
BAL. DUE	5773.25	

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BODY QUOTE DRAFT ORDER

ITEM #D-2
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901 SIMMERHORN RD. • GALT, CA 95632
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SHOP 001
CUSTOMER OXNA01

INVOICE TO:	DELIVER TO:
CITY OF OXNARD 111 S. DEL NORTE BLVD. OXNARD, CA 93030 ANDREA TORRES 805-385-8224 Fax 805-385-7495	CITY OF OXNARD SOLID WASTE DIVISION DEL NORTE RECYCLING CTR. 111 DEL NORTE BLVD OXNARD, CA 93030 MARK GUERRERO/IGNACIO CARRILLO 805-385-8071 Fax 805-385-7495

P.O.#:
DATE ORDERED: 07/09/20
DATE REQUIRED:
TERMS: NET 30 DAYS
OK'D BY: AA
W.O.#: QC7346
SALES PERSON: ERIK SALVATIERRA

	FLOOR	SIDES	FRONT	X MEMBER @	POSTS @	DOOR	MAIN RAIL SPACING
SIZE	22'	HT 6.5'	HT 6.5'	24"	24"	HT 7.5'	36" ID
GA	12	GA 14	GA 14			GA 12	

HOOK UP	FRONT WHEELS	REAR WHEELS	COLOR
23124-8 STANDARD	22347 10" STEEL	22347 10" STEEL	TAN

	ORDERED	DESCRIPTION	UNIT PRICE	UNIT TOTAL
ITEM NO. 14914	1	22' X 6.5' STANDARD DROP BODY ROLL OFF	7358.00	7358.00
FREIGHT FRCCIP	1	DELIVERY TO BE MADE BY COMMON CARRIER - FREIGHT IS IN PRICE	0.00	0.00

DOORS	29429 - 7.5' 1 PIECE WATERTIGHT DOOR	
HINGE ASSY	28625-1 - 1 PC WATERTIGHT DOOR PASSENGER SIDE HINGE/LOCK ASSY.(6.5') DROP BODY	OXNAR
MAIN RAILS	26110 - 6" CHANNEL MAIN RAILS W/4" X 6" NOSE ROLLERS/22' BODY/24" XMEMBERS	
ROPE HOOKS	NONE - NONE	
I.D.	W/A SIDE & REAR TOP DRIVERS SIDE	
OPTION A	98-2 - 22' 2 PC LOW PROFILE ROLLING ROOF FOR DROP BODIES W/1FT TALLER DOOR	
OPTION B	26842 - PULL HANDLE W/ CHAIN LOCK FOR LOW PROFILE ROLLING ROOF	
OPTION C	29605-1 - DOUBLE END HOOK UP W/NOSE ROLLERS FOR 1 PC REAR DOOR/24" XMEMBERS	
OPTION D		
OPTION E		
OPTION F		
OPTION G		
OPTION H		
OPTION I		
COMMENTS		

SERIAL #'s

SUB TOTAL	7358.00
DISC.	IN PRICE
TAX	570.25 7.750
TOTAL	7928.25
PAID	0.00
BAL. DUE	7928.25

Bid Tabulation
ER20-68
Metal Refuse Containers

		McLaughlin Waste Equipment, Inc.	Confab Manufacturing Company, LLC.	McLaughlin Waste Equipment, Inc.	Confab Manufacturing Company, LLC.	McLaughlin Waste Equipment, Inc.	Confab Manufacturing Company, LLC.
Item Number	***Description***	***Cost Each 1st Tier***	***Cost Each 1st Tier***	***Cost Each 2nd Tier***	***Cost Each 2nd Tier***	***Cost Each 3rd Tier***	***Cost Each 3rd Tier***
1	2 Cubic Yard Front Loader Container	$ 525.00	$ 519.00	$ 515.00	$ 519.00	$ 505.00	$ 519.00
2	4 Cubic Yard Front Loader Container	$ 687.00	$ 698.00	$ 673.00	$ 698.00	$ 660.00	$ 698.00
3	10 Cubic Yard Roll-Off Container	$ 3,379.00	$ 3,103.00	$ 3,311.00	$ 3,103.00	$ 3,244.00	$ 3,103.00
4	10 Cubic Yard Round Bottom Roll-Off Container	$ 3,195.00	$ 3,875.00	$ 3,131.00	$ 3,875.00	$ 3,067.00	$ 3,875.00
5	13.4 Cubuc Yard Roll-Off Container	$ 3,674.00	$ 3,199.00	$ 3,600.00	$ 3,199.00	$ 3,527.00	$ 3,199.00
6	20 Cubic Yard Sealed Roll-Off Container	$ 5,387.00	$ 7,285.00	$ 5,279.00	$ 7,285.00	$ 5,172.00	$ 7,285.00
7	30 Cubic Yard Roll-Off Container	$ 4,231.00	$ 4,520.00	$ 4,146.00	$ 4,520.00	$ 4,062.00	$ 4,520.00
8	40 Cubic Yard Roll-Off Container	$ 4,886.00	$ 5,358.00	$ 4,788.00	$ 5,358.00	$ 4,691.00	$ 5,358.00
9	40 Cubic Yard Sealed Roll-Off Container	$ 6,452.00	$ 7,358.00	$ 6,323.00	$ 7,358.00	$ 6,194.00	$ 7,358.00
		$ 32,416.00	**$ 35,915.00**	**$ 31,766.00**	**$ 35,915.00**	**$ 31,122.00**	**$ 35,915.00**

Purchase Orders to McLaughlin Waste Equipment, Inc. and Confab Manufacturing Company, LLC. for Purchase of Metal Refuse Containers

Public Works and Transportation Committee
October 13, 2020

Todd Vasquez-Housley
Environmental Resources Division Manager

CITY OF OXNARD CALIFORNIA

RECOMMENDATION

That the Public Works and Transportation Committee recommend that the City Council authorize the Mayor to execute:

1. A Purchase Order with McLaughlin Waste Equipment, Inc. for an amount not to exceed $1,095,000 for a three (3) year term for purchase of metal refuse containers; and

2. A Purchase Order with Confab Manufacturing Company, LLC. for an amount not to exceed $105,000 for a three (3) year term for purchase of metal refuse containers.

BACKGROUND

- Environmental Resources (ER) provides weekly uninterrupted refuse and recycling collection to approximately 15,000 commercial and multi-family dwelling units with approximately 10,000 metal containers.
- Sufficient inventory must be maintained for container exchanges requested by customers due for repair or replacement.
- Additionally, customers request metal refuse containers for special collections of bulky waste, construction and demolition projects.
- State mandate AB 341 requires commercial recycling of businesses and multi-family units (5 or more) generating more than 4-cubic yards of refuse per week.

BACKGROUND - TYPES AND SIZES OF METAL REFUSE CONTAINERS

13.4 Cubic Yard

30 Cubic Yard

40 Cubic Yard

BACKGROUND – COMPETITIVE BID PROCESS

- Request for Bid (RFB) issued on June 11, 2020 (Bid Number ER20-68)
- Posted on City website and www.publicpurchase.com
  - 53 vendors received bid notification
- Two (2) firms responded with bid proposals:
  - McLaughlin Waste Equipment, LLC. (McLaughlin)
  - Confab Manufacturing Company, Inc. (Confab)

BACKGROUND – BID RESULTS

		McLaughlin	Confab	McLaughlin	Confab	McLaughlin	Confab
Item	*Description*	Cost Each 1st Tier 1-499 Units	Cost Each 1st Tier 1-499 Units	Cost Each 2nd Tier 500-999 Units	Cost Each 2nd Tier 500-999 Units	Cost Each 3rd Tier 1,000-1,500 Units	Cost Each 3rdTier 1,000-1,500 Units
1	2 Cubic Yard Front Loader Container	$ 525.00	$ 519.00	$ 515.00	$ 519.00	$ 505.00	$ 519.00
2	4 Cubic Yard Front Loader Container	$ 687.00	$ 698.00	$ 673.00	$ 698.00	$ 660.00	$ 698.00
		1-14 Units	**1-14 Units**	**15-29 Units**	**15-29 Units**	**30-50 Units**	**30-50 Units**
3	10 Cubic Yard Roll-Off Container	$ 3,379.00	$ 3,103.00	$ 3,311.00	$ 3,103.00	$ 3,244.00	$ 3,103.00
4	10 Cubic Yard Round Bottom Roll-Off Container	$ 3,195.00	$ 3,875.00	$ 3,131.00	$ 3,875.00	$ 3,067.00	$ 3,875.00
		1-19 Units	**1-19 Units**	**20-39 Units**	**20-39 Units**	**40-60 Units**	**40-60 Units**
5	13.4 Cubic Yard Roll-Off Container	$ 3,674.00	$ 3,199.00	$ 3,600.00	$ 3,199.00	$ 3,527.00	$ 3,199.00
		1-9 Units	**1-9 Units**	**10-19 Units**	**10-19 Units**	**20-30 Units**	**20-30 Units**
6	20 Cubic Yard Sealed Roll-Off Container	$ 5,387.00	$ 7,285.00	$ 5,279.00	$ 7,285.00	$ 5,172.00	$ 7,285.00
		1-24 Units	**1-24 Units**	**25-49 Units**	**25-49 Units**	**50-75 Units**	**50-75 Units**
7	30 Cubic Yard Roll-Off Container	$ 4,231.00	$ 4,520.00	$ 4,146.00	$ 4,520.00	$ 4,062.00	$ 4,520.00
		1-9 Units	**1-9 Units**	**10-19 Units**	**10-19 Units**	**20-30 Units**	**20-30 Units**
8	40 Cubic Yard Roll-Off Container	$ 4,886.00	$ 5,358.00	$ 4,788.00	$ 5,358.00	$ 4,691.00	$ 5,358.00
9	40 Cubic Yard Sealed Roll-Off Container	$ 6,452.00	$ 7,358.00	$ 6,323.00	$ 7,358.00	$ 6,194.00	$ 7,358.00

DISCUSSION

FY 2020-21 Purchase Plan

Container Type	Number of Units
2 Cubic Yard Container	50
4 Cubic Yard Container	300
13.4 Cubic Yard Container	2
30 Cubic Yard Container	16
40 Cubic Yard Container	8
40 Cubic Yard Sealed Container	3

FINANCIAL IMPACT

- Total cost of the combined purchase orders with McLaughlin and Confab will not exceed $1,200,000 for a term of three (3) years.
- Spending plan for FY 2020-21 is $400,000 and funds have been included in the Environmental Resources Fund (631) Budget

Program – Fund	**Account Number**	**FY 2020-21 Spending Plan**
Environmental Resources Operating Fund – Commercial Collection	631-6308-843.81-34	$ 250,000
Environmental Resources Operating Fund – Industrial Collection	631-6309-843.81-34	$ 150,000
TOTAL		**$ 400,000**

QUESTIONS?

CITY OF OXNARD CALIFORNIA

CITY OF OXNARD CALIFORNIA

PUBLIC WORKS AND TRANSPORTATION COMMITTEE AGENDA REPORT

REPORTS
AGENDA ITEM NO. D.3

DATE: October 13, 2020

TO: Public Works and Transportation Committee

FROM: Rosemarie Gaglione, Public Works Director, (805) 385-8055, rosemarie.gaglione@oxnard.org

SUBJECT: Amendments to Chapter 18 (Floodplain Management) of the Oxnard City Code. (5/5/5)

RECOMMENDATION

That the Public Works and Transportation Committee recommend that City Council approve the first reading by title only and subsequent adoption of an ordinance amending various sections of Chapter 18 (Floodplain Management) of the Oxnard City Code to comply with the current California Model Floodplain Management Ordinance.

BACKGROUND

The City of Oxnard (City) participates in the National Flood Insurance Program (NFIP), which is administered by the Federal Emergency Management Agency (FEMA). As a participating community, the City is mandated to adopt and enforce ordinances to reduce the risk of flooding and meet or exceed federal requirements. In return, FEMA makes flood insurance available to property owners throughout the City.

The City joined the NFIP on March 1, 1979. The current Floodplain Management ordinance was adopted on September 9, 2008, as Ordinance Number 2783.

On September 30, 2016, FEMA released the Preliminary Flood Insurance Rate Maps (PFIRM) to the cities of Ventura, Oxnard, and Port Hueneme, as well as the Ventura County Watershed Protection District. On May 26, 2017, the City was officially notified by FEMA of proposed modified flood hazard determinations (FHDs) affecting the Flood Insurance Rate Map (FIRM) and Flood Insurance Study (FIS) report for the City of Oxnard.

On May 30 & 31, 2017, FEMA along with the cities of Ventura, Oxnard, and Port Hueneme and County of Ventura held public meetings to inform the affected communities of the release of the revised draft flood maps for the California Coast in Ventura County. This meeting included information regarding the removal as well as addition of some properties from the currently effective floodplain map, the new base flood elevations (BFEs), and the 90-day appeal period that ran from June 9 - September 7, 2017.

On August 23, 2017, a community workshop was held at the City of Oxnard, in the HR Activity room, to discuss the changes in the FIRMs, the technical background of the FIS, as well as the implications on new and substantial development with the changes in BFEs. The majority of community discussion at that meeting revolved around the height implications of the Local Coastal Program (LCP) as result of the changes in BFEs.

On September 5, 2017, the cities of Ventura, Oxnard, and Port Hueneme and County of Ventura sent a joint letter to FEMA regarding the technical review of the PFIRMs for the Coast of Ventura County, CA. The purpose of this letter was to provide technical comments and appeals to the PFIRMs as documented in a report produced by Moffat & Nichol in August 2017.
On February 28, 2019, the Planning Division and Public Works Department jointly held a public meeting at the Oxnard Shores Neighborhood Council to further discuss the impacts of the new FIRMs on the affected property owners. Due to the low attendance at the meeting, staff prepared and mailed an additional notification to all property owners affected by the new FIRMs. This notice was sent to all affected property owners on April 9, 2019.

On June 30, 2020, Public Works received an email from FEMA indicating the City must make revisions to sections of City Code Chapter 18 (Floodplain Management) by January 29, 2021 to comply with the current California Model Floodplain Management Ordinance and remain compliant with NFIP regulations. In this email, they stated that the City would receive an official letter regarding this request at a later date.

DISCUSSION

On July 29, 2020, the City Manager received the letter from FEMA stating that there were no changes made to the PFIRMs as a result of any appeals or comments sent within the appeal period and that those PFIRMs would be effective as of January 29, 2021. Additionally, prior to January 29, 2021, they stated that the City of Oxnard is required, as a condition of continued eligibility in the NFIP, to adopt or show evidence of adoption of floodplain management regulations that meet the standards of Paragraph 60.3(d and e) of the NFIP regulations.

In summary, the amendments to City Code Chapter 18 (Floodplain Management) relate to 1) addition of two new definitions; 2) the modification of five definitions; 3) clarification regarding dates of first adoption of FIS and FIRMs; 4) clarification on the permit review process; 5) clarification regarding freeboard requirements in Zone AO; 6) clarification on standards for subdivisions; and 7) addition of regulatory floodway requirements within Zones A1-30 and AE.

Section 18-9 of current City Code Chapter 18 (Floodplain Management) already includes language such that all subsequent revisions of the FIS and FIRMs are adopted by reference as the basis for establishing the areas of special flood hazard, therefore no specific approval is required from Council.
Approval of the FEMA recommended changes to the City Code Chapter 18 (Floodplain Management) will support meeting the requirements of the NFIP and maintain the City's continued eligibility to participate in the NFIP.

The new FIRMs will affect approximately 106 private property owners along the coastline that were previously in Zone VE already (between Mandalay Beach Road and Capri Way). No new properties were added to Zone VE with this change, however, the implication is that the BFE has increased between 6 - 7 feet in elevation relative to the existing BFE. At this time the City is required to adopt the new FIRMs in order to maintain the City's continued eligibility to participate in the NFIP and we do not have the opportunity to request further appeals or changes to the FIRMs. The implications of the changes as they relate to development within those affected areas now that FEMA has deemed them effective as of next year will be discussed with the community as well as in the Housing and Economic Development Committee in the coming months.

STRATEGIC PRIORITIES

This agenda item is a routine operational item or does not relate to the four strategic plans adopted by City Council on May 17, 2016.

FINANCIAL IMPACT

There is no financial impact associated with this item.

Prepared by: Tatiana Arnaout, City Engineer

ATTACHMENTS

1. Ordinance - Amendments to Chapter 18
2. Floodplain Ordinance Revision PPT

ORDINANCE OF THE CITY OF OXNARD
ORDINANCE NO. _____

ORDINANCE OF THE CITY COUNCIL OF THE CITY OF OXNARD AMENDING SECTIONS 18-2, 18-9, 18-21, 18-25, & 18-35 THRU 39 TO CHAPTER 18 OF THE CITY CODE CONCERNING FLOODPLAIN MANAGEMENT

WHEREAS, the City of Oxnard is a member of the National Flood Insurance Program; and

WHEREAS, membership in the National Flood Insurance Program requires the City of Oxnard to periodically update the Oxnard City Code to comply with the California Model Floodplain Management Ordinance.

NOW, THEREFORE, the City Council of the City of Oxnard does ordain as follows:

Part 1. Section 18-2 of the Oxnard City Code is hereby amended to add the following two definitions:

"BASE FLOOD ELEVATION (BFE) - The elevation shown on the Flood Insurance Rate Map for Zones AE, AH, A1-30, VE and V1-V30 that indicates the water surface elevation resulting from a flood that has a 1-percent or greater chance of being equaled or exceeded in any given year."

"VARIANCE - A grant of relief from the requirements of this ordinance which permits construction in a manner that would otherwise be prohibited by this ordinance."

Part 2. Section 18-2 of the Oxnard City Code is hereby amended to revise the following seven definitions:

"DEVELOPMENT - Any manmade change to improved or unimproved real estate, including, but not limited to, buildings or other structures, mining, dredging, filling, grading, paving, excavation or drilling operations *or storage of equipment or materials* located within the area of special flood hazard."

"EXISTING MANUFACTURED HOME PARK or SUBDIVISION - A manufactured home park or subdivision for which the construction of facilities for servicing the lots on which the manufactured homes are to be affixed (including, at a minimum, the installation of utilities, the construction of streets, and either final site grading or the pouring of concrete pads) is completed before *March 1, 1979*."

"MEAN SEA LEVEL - For purposes of the National Flood Insurance Program, the National Geodetic Vertical Datum (NGVD) of 1929, *North American Vertical Datum (NAVD) of 1988*, or other datum, to which base flood elevations shown on a community's flood insurance rate map are referenced."

"NEW CONSTRUCTION - For floodplain management purposes, structures for which the "start of construction," commenced on or after *March 1, 1979*, and includes any subsequent improvements to such structures."

"NEW MANUFACTURED HOME PARK OR SUBDIVISION - A manufactured home park or subdivision for which the construction of facilities for servicing the lots on which the manufactured homes are to be affixed (including at a minimum, the installation of utilities, the construction of streets, and either final site grading or the pouring of concrete pads) is completed on or after *March 1, 1979*."

"STRUCTURE - A walled and roofed building or mobile home that is principally aboveground; *this includes a gas or liquid storage tank as well as a manufactured home*."

"WATER SURFACE ELEVATION - The height, in relation to the National Geodetic Vertical Datum (NGVD) of 1929, *North American Vertical Datum (NAVD) of 1988*, (or other datum, where specified) of floods of various magnitudes and frequencies in the floodplains of coastal or riverine areas."

Part 3. Section 18-9 of the Oxnard City Code is hereby amended to read as follows:

" (A) The areas of special flood hazard identified by the Federal Emergency Management Agency of the Federal Insurance Administration in a scientific and engineering report entitled "The Flood Insurance Study for the City of Oxnard," dated *March 1, 1979*, and accompanying flood insurance rate maps dated *March 1, 1979*, and all subsequent revisions are hereby adopted by reference and declared to be a part of this chapter."

Part 4. Section 18-21(A) of the Oxnard City Code is hereby amended to read as follows:

"(1) Review all development permits to determine that the permit requirements of this chapter have been satisfied, *including determination of substantial improvement and substantial damage of existing structures*;"

Part 5. Section 18-21(E) of the Oxnard City Code is hereby amended to remove the following due to redundancy:

"(5) Certification of elevation required by section 18-37 (subdivision standards);"

Part 6. Section 18-25 of the Oxnard City Code is hereby amended to read as follows:

"(A) A development permit shall be obtained before construction or development begins, *including manufactured homes*, within any area of special flood hazard (as defined in sections 18-2 and 18-9). Application for a development permit shall be made on forms furnished by the floodplain administrator and may include, but not be limited to, plans in duplicate drawn to scale showing the nature, location, dimensions, and elevation of the area in question; existing or proposed structures; fill; storage of materials; drainage facilities; and the location of the foregoing."

Part 7. Section 18-35(B) of the Oxnard City Code is hereby amended to read as follows:

"(c) If available, the base flood elevation from the *effective* Flood Insurance Study and/or Flood Insurance Rate Map; and"

Part 8. Section 18-37 of the Oxnard City Code is hereby amended to read as follows:

"(A) All preliminary subdivision proposals, *including proposals for manufactured home parks and subdivisions, greater than 50 lots or 5 acres, whichever is the lesser*, shall identify the flood hazard area and the elevation of the base flood.

(B) All final subdivision plans will provide the elevation of proposed structure(s) and pads. If the site is filled above the base flood, the final pad elevation shall be certified by a registered professional engineer or surveyor *and provided as part of an application for a Letter of Map Revision based on Fill (LOMR-F)* to the floodplain administrator."

Part 9. Section 18-38 of the Oxnard City Code is hereby added to read as follows:

"(B) Until a regulatory floodway is adopted, no new construction, substantial development, or other development (including fill) shall be permitted within Zones A1-30 and AE, unless it is demonstrated that the cumulative effect of the proposed development, when combined with all other development, will not increase the water surface elevation of the base flood more than 1 foot at any point within the City of Oxnard."

Part 10. Section 18-39 of the Oxnard City Code is hereby amended to read as follows:

"Within coastal high hazard areas designated *on the effective FIRM*, the following standards shall apply:

(A) All new construction and substantial *improvements/damage* shall be elevated on five adequately anchored pilings or columns and securely anchored to such pilings or columns so that the lowest horizontal portion of the structural members of the lowest floor (excluding the pilings or columns) is elevated above the base flood level. The pile or column foundation and structure attached thereto shall be anchored to resist floating, collapse, and lateral movement due to the effects of wind and water loads acting simultaneously on all building components. Water loading values used shall be those associated with the base flood. Wind loading values used shall be those required by applicable State or local building standards.

(C) All new construction and substantial improvements shall have the space below the lowest floor free of obstructions or constructed with breakaway walls. Such temporarily enclosed space shall not be used for human habitation *and may be usable solely for parking of vehicles, building access, or storage.*

(F) The floodplain administrator shall obtain and maintain the following records:

(1) Certification by a registered engineer or architect that a proposed structure complies with this section; and

(2) The elevation (in relation to mean sea level) of the bottom of the lowest *horizontal* structural member of the lowest floor (excluding pilings or columns) of all new and substantially improved structures, and whether such structures contain a basement."

Floodplain Ordinance Amendments

Public Works and Transportation Committee
October 13, 2020

Tatiana Arnaout
City Engineer

CITY OF OXNARD CALIFORNIA

RECOMMENDATION

That the Public Works and Transportation Committee recommend that City Council approve the first reading by title only and subsequent adoption of an ordinance amending various sections of Chapter 18 (Floodplain Management) of the Oxnard City Code to comply with the current California Model Floodplain Management Ordinance.

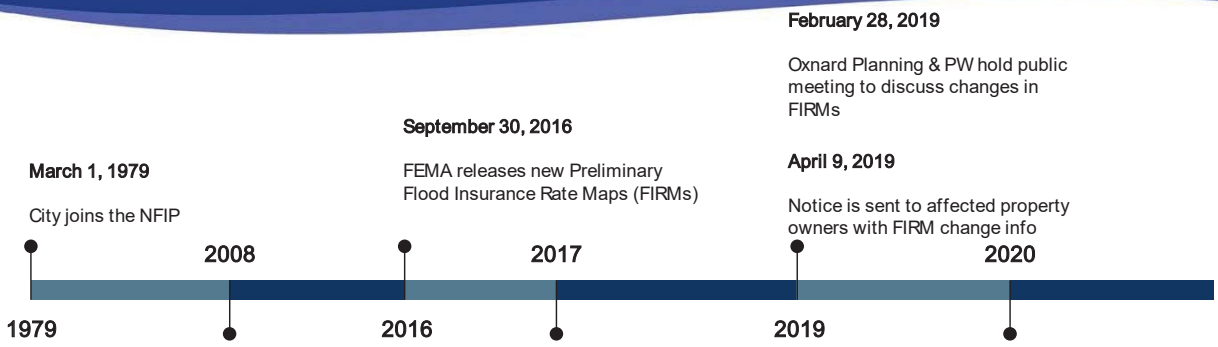
BACKGROUND

FEMA

NATIONAL FLOOD INSURANCE PROGRAM®

- The City of Oxnard (City) participates in the National Flood Insurance Program (NFIP), which is administered by the Federal Emergency Management Agency (FEMA)
- As a participating community, the City is mandated to adopt and enforce ordinances to reduce the risk of flooding and meet or exceed federal requirements
- In return, FEMA makes flood insurance available to property owners throughout the City

BACKGROUND



March 1, 1979

City joins the NFIP

September 9, 2008

City adopts current Floodplain Management Ordinance

September 30, 2016

FEMA releases new Preliminary Flood Insurance Rate Maps (FIRMs)

May 26, 2017

FEMA officially notifies City of the changes in FIRMs

May 30 & 31, 2017

FEMA holds public meetings w/ Oxnard residents affected by changes in FIRMs

August 23, 2017

Oxnard holds community workshop to discuss changes in FIRMs

September 5, 2017

Cities and County send joint letter to FEMA with technical comments and appeals for FIRMs

February 28, 2019

Oxnard Planning & PW hold public meeting to discuss changes in FIRMs

April 9, 2019

Notice is sent to affected property owners with FIRM change info

June 30, 2020

PW receives email from FEMA regarding changes to the Oxnard Floodplain Ordinance

DISCUSSION

- On July 29, 2020, the City Manager received the letter from FEMA stating that there were no changes made to the PFIRMs as a result of any appeals or comments sent within the appeal period and that those PFIRMs would be effective as of **January 29, 2021**

- Additionally, prior to January 29, 2021, they stated that the City of Oxnard is required, as a condition of continued eligibility in the NFIP, to adopt or show evidence of adoption of floodplain management regulations that meet the standards of Paragraph 60.3(d and e) of the NFIP regulations

DISCUSSION

In summary, the amendments to City Code Chapter 18 (Floodplain Management) relate to :

1) addition of two new definitions;
2) the modification of five definitions;
3) clarification regarding dates of first adoption of FIS and FIRMs;
4) clarification on the permit review process;
5) clarification regarding freeboard requirements in Zone AO;
6) clarification on standards for subdivisions; and
7) addition of regulatory floodway requirements within Zones A1-30 and AE.

DISCUSSION

Section 18-9 of current City Code Chapter 18 (Floodplain Management) already includes language such that all subsequent revisions of the Flood Insurance Study and FIRMs are adopted by reference as the basis for establishing the areas of special flood hazard, therefore no specific approval is required from Council for that specific action.

Approval of the FEMA recommended changes to the City Code Chapter 18 (Floodplain Management) will support meeting the requirements of the NFIP and maintain the City's continued eligibility to participate in the NFIP.

The implications of the changes as they relate to development within those affected areas now that FEMA has deemed them effective as of next year will be discussed with the community as well as in the Housing and Economic Development Committee in the coming months.

FINANCIAL IMPACT

There is no financial impact associated with this item.

QUESTIONS?

CITY OF OXNARD CALIFORNIA

CITY OF OXNARD CALIFORNIA

PUBLIC WORKS AND TRANSPORTATION COMMITTEE AGENDA REPORT

REPORTS
AGENDA ITEM NO. D.4

DATE: October 13, 2020

TO: Public Works and Transportation Committee

FROM: Alexander Nguyen, City Manager, (805) 385-7430, alexander.nguyen@oxnard.org

SUBJECT: Review and Prioritize Councilmember Agenda Requests. (5/5/5)

RECOMMENDATION

That the Public Works and Transportation Committee review and prioritize Councilmember agenda requests.

BACKGROUND

At the beginning of 2019, the Council Committee structure went into effect. Since then, Councilmembers have requested various topics come back to Committee at a later date.

DISCUSSION

Below is a list of thirteen items that Councilmembers have requested to be discussed at the Public Works and Transportation Committee. Staff is requesting that the Public Works and Transportation Committee review and prioritize these requests.

1. (Perello) Fire hydrant pressure update
2. (MacDonald) Color coding of fire hydrants
3. (Perello) Update on status of tree maintenance and City tree policy
4. (Perello) Update on medians and alleys maintenance
5. (Madrigal-CSC) Policy for memorials on public property
6. (Ramirez-CSC) Update on fruit tree giveaway program
7. (Perello-FGC) Update on stormwater runoff management
8. (Perello-FGC) Funding for levee SCR-3
9. (MacDonald) Railroad quiet zones and crossing improvements
10. (Perello-FGC) Project labor agreements
11. (Perello) Reinstate rail line from harbor to I-5; add rail line for Materials Recovery Facility
12. (Perello) Allowing neighborhoods to paint curbs in front of fire hydrants
13. (Perello) "Adopt a route" program, for employees to report issues they observe on their route to work

STRATEGIC PRIORITIES

This agenda item is a routine operational item or does not relate to the four strategic plans adopted by City Council on May 17, 2016.

FINANCIAL IMPACT

There is no financial impact.

Prepared by: Sarah Rowley, Administrative Assistant

ATTACHMENTS

1. PWTC - Future Agenda Items Requests

Council/Committee Future Agenda Requests		
Public Works & Transportation Committee		
1	Perello	Fire hydrant pressure update
2	MacDonald	Color coding of fire hydrants
3	Perello	Update on status of tree maintenance and City tree policy
4	Perello	Update on medians and alleys maintenance
5	*(Madrigal-CSC)*	Policy for memorials on public property
6	*(Ramirez-CSC)*	Update on fruit tree giveaway program
7	*(Perello-FGC)*	Update on stormwater runoff management
8	*(Perello-FGC)*	Funding for levee SCR-3
9	MacDonald	Railroad quiet zones and crossing improvements
10	*(Perello-FGC)*	Project labor agreements
11	Perello	Reinstate rail line from harbor to I-5; add rail line for Materials Recovery Facility
12	Perello	Allowing neighborhoods to paint curbs in front of fire hydrants
13	Perello	"Adopt a route" program, for employees to report issues they observe on their route to work