

Written materials relating to an item on this agenda that are distributed to the legislative bodies within 72 hours before the item is to be considered at its regularly scheduled meeting will be made available for public inspection at the City Clerk's Office, 300 West Third Street 4th Floor during customary business hours. Agenda reports are also on the City of Oxnard web site at www.oxnard.org.



AGENDA
OXNARD CITY COUNCIL
COMMUNITY SERVICES, PUBLIC SAFETY,
HOUSING & DEVELOPMENT COMMITTEE
Council Chambers, 305 West Third Street
July 11, 2023
Regular Meeting - 6:45 to 8:15 PM

Zoom details to call-in for public comment during a meeting:

1. Dial Phone Number: (888) 475-4499
2. Enter Meeting ID: 814 2940 1951
3. Passcode: 582993

If you wish to speak during public comments or a particular item on the agenda, please sign-on by following the zoom call-in steps listed above. Once the presiding officer calls for public speakers, press *9 to raise your hand to inform the City Clerk you would like to speak during the public speaking section for that particular item on the agenda, while in the zoom waiting room. Press *6 when asked to unmute. Listen to the instructions provided virtually on the phone while on hold in the zoom waiting room. Please note that there is a slight time delay when viewing the meeting via television.

IN ACCORDANCE WITH ASSEMBLY BILL 2449, MEMBERS OF THE LEGISLATIVE BODY MAY MEET IN-PERSON OR REMOTELY. TO PARTICIPATE REMOTELY VISIT WWW.OXNARD.ORG.

To find out how you may provide public comment, please refer to the instructions below or at [www.https://www.oxnard.org/city-meetings/](https://www.oxnard.org/city-meetings/).

The public may view the meeting from home on Spectrum channel 10, Frontier channel 35, or YouTube at Youtube.com/oxnardnews. Video recordings of the meeting are typically available online following the meeting at the City's website at www.oxnard.org/city-meetings.

*Please see the link for the Measure M pre-recorded presentation video for each item listed on this agenda.

YOU MAY PARTICIPATE IN THE MEETING IN THE FOLLOWING WAYS:

1. ATTEND THE MEETING AT THE LOCATION LISTED ABOVE: Submit a speaker card to the City Clerk.
2. EMAIL COMMENTS OR SIGN UP TO SPEAK REMOTELY BEFORE THE MEETING
 - a. Submit a request to speak remotely by 3 p.m. on the day of the meeting by using the form available at www.oxnard.org/citymeetings.
 - b. Submit an email to cityclerk@oxnard.org by 3 p.m. on the day of the meeting (indicate the agenda item number in the subject line). All email correspondence will be forwarded to the legislative body prior to the start of the meeting and made part of the legislative record.
 - c. Contact the City Clerk's Office at (805) 385-7803 to submit your request.
3. PROVIDING PUBLIC COMMENTS REMOTELY DURING THE MEETING
 - a. Follow Zoom details listed above.

In compliance with the Americans with Disabilities Act, if you require special assistance to participate in a meeting, please contact the City Clerk's Office at 385-7803. Notice at least 72 hours prior to the meeting will enable the City to reasonably arrange for your accessibility to the meeting.

Agenda Item Time Estimates include: (Minutes for Presentation + Council Discussion + Public Comment)

- b. Public comments on agenda items will be taken following the announcement of the item. After the item is announced, members of the public may register or otherwise be recognized for the purpose of providing public comment.

Please review the Zoom instructions on the registration page to help ensure there are no technical difficulties during your comments and help you understand public comment procedures using Zoom. Detailed participation instructions can be found at www.oxnard.org/city-meetings.

In the event of a disruption which prevents a legislative body of the City of Oxnard from broadcasting a meeting using a call-in option or internet-based service option, or in the event of a disruption within the City's control which prevents members of the public from offering public comment using the call-in option or internet-based service option, the legislative body shall take no further action on items appearing on a meeting agenda until public access to the meeting via the call-in option or internet-based service option is restored. However, if any of the broadcast options are disrupted, but any of the other broadcast options is still available to the public, the legislative body may take further action on items appearing on a meeting agenda without waiting for the disrupted broadcast option(s) to be restored.

A. ROLL CALL, POSTING OF AGENDA, FLAG SALUTE

Consideration of Teleconference Participation pursuant to Assembly Bill 2449.

B. PUBLIC COMMENTS ON ITEMS NOT ON THE AGENDA

A person may address the legislative body only on matters not appearing on the agenda and within the subject matter jurisdiction of the legislative body. Speaker requests shall be submitted as set forth on the first page of this agenda. Speakers are limited to three minutes. After 30 minutes, if all speakers have not had the opportunity to speak, the remaining speakers will be given an opportunity to speak prior to adjournment of the meeting. The legislative body cannot enter into a detailed discussion or take action on any items presented during public comments at this time. Such items may only be referred to the City Manager/Executive Director/Secretary for administrative action or scheduled on a subsequent agenda for discussion. Persons wishing to speak on public hearing items should do so at the time of the hearing.

C. CONSENT AGENDA

D. REPORTS

1. Fire Department

SUBJECT: Ratify submission of application for 2022 Emergency Management Performance Grant (EMPG) (In kind match of \$36,393 required). (10 minutes)

RECOMMENDATION: That the Community Services, Public Safety, Housing and Development Committee recommend that the Oxnard City Council adopt a resolution:

1. That ratifies the submission of a grant application to the Ventura County Office of Emergency Services for the 2022 Emergency Management Performance Grant (EMPG) in the amount of \$36,393 for the purpose of offsetting the salary and benefits of the Emergency Services Manager, and the required salary match of \$36,393;
2. That authorizes the City Manager or designee to execute the grant agreement if funds are awarded to the City;
3. That authorizes the Chief Financial Officer or designee to submit financial reports and grant claims, approve budget appropriations for the use of grant funds and perform all other required financial actions; and
4. That authorizes the Fire Chief or designee to submit non-financial reports.

Please click the following link to view the required Measure M pre-recorded presentation video:

<https://youtu.be/GqPmTZdx3Po>

Contact: Alexander Hamilton, (805) 385-7700

2. Police Department

SUBJECT: Motorola Equipment Purchase. (15 minutes)

RECOMMENDATION: That the Community Services, Public Safety, Housing and Development Committee recommend that the City Council approve and authorize the Mayor to execute an agreement with Motorola Solutions to purchase communication equipment in an amount not to exceed \$3,217,496.00.

Please click the following link to view the required Measure M pre-recorded presentation video:

<https://youtu.be/lpKnODCgWE8>

Contact: Jason Benites, (805) 385-7624

E. ITEMS FOR FUTURE AGENDAS

F. ADJOURNMENT



COMMUNITY SERVICES, PUBLIC SAFETY, HOUSING & DEVELOPMENT COMMITTEE AGENDA REPORT

REPORTS AGENDA ITEM NO. D.1

DATE: July 11, 2023

TO: Community Services, Public Safety, Housing & Development Committee

FROM: Alexander Hamilton, Fire Chief, (805) 385-7700, alexander.hamilton@oxnard.org

SUBJECT: Ratify submission of application for 2022 Emergency Management Performance Grant (EMPG) (In kind match of \$36,393 required). (10 minutes)

RECOMMENDATION

That the Community Services, Public Safety, Housing and Development Committee recommend that the Oxnard City Council adopt a resolution:

1. That ratifies the submission of a grant application to the Ventura County Office of Emergency Services for the 2022 Emergency Management Performance Grant (EMPG) in the amount of \$36,393 for the purpose of offsetting the salary and benefits of the Emergency Services Manager, and the required salary match of \$36,393;
2. That authorizes the City Manager or designee to execute the grant agreement if funds are awarded to the City;
3. That authorizes the Chief Financial Officer or designee to submit financial reports and grant claims, approve budget appropriations for the use of grant funds and perform all other required financial actions; and
4. That authorizes the Fire Chief or designee to submit non-financial reports.

Please click the following link to view the required Measure M pre-recorded presentation video:

<https://youtu.be/GqPmTZdx3Po>

BACKGROUND

The 2022 Emergency Management Program Grant (EMPG) is funded by the U.S. Department of Homeland Security and administered through the California Office of Emergency Services. The funds are distributed to the City on a reimbursement basis through the Ventura County Sheriff's Office of Emergency Services. Grant funds must be used to prevent, prepare for, mitigate against, or recover from natural or man-made emergencies and disasters.

DISCUSSION

If awarded, the \$36,393.00 will be used to offset the salary and benefits of the Emergency Services Manager (ESM). The use of EMPG funds for salary offset meets the requirements of the grant include ensuring compliance with the National Incident Management System (NIMS), the National Response Framework (NRF) and the State of California's Standardized Emergency Management System (SEMS).

Under the 2021 Emergency Management Program Grant the City must provide a 100% match. The City may use the General Fund budget for the salary of the Emergency Services Manager as the matching funds for this grant. The 2021 grant will provide \$36,393.00 in funding with Oxnard matching \$36,393.00 in Fire Department personnel salary.

It was not possible to obtain prior approvals from the Public Safety Committee and the City Council before submitting this grant application due to the extremely short application period required by the Ventura County Office of Emergency Services (OES). The Oxnard Fire Department received notification of the 2021 EMPG Application on Friday October 21st 2022.

The deadline for submittal of the completed application to Ventura County OES was Friday, November 18th 2022. This provided the Fire Department only 19 working days to prepare and submit the application.

STRATEGIC PRIORITIES

This agenda item supports Public Safety strategy. The purpose of the Public Safety strategy is to restore and modernize the delivery of public safety services to provide for the safety of our neighborhoods and health of our community.

FINANCIAL IMPACT

This is an annual grant with 100% match requirement. Under the provisions of this grant the matching funds can be a direct financial contribution or in the form of an in-kind match. The 2022 grant application is in the amount of \$36,393. Therefore, the federal share will be \$36,393 with the applicant match being \$36,393. The Fire Department will provide an in-kind match of \$36,393 using existing Fire Department personnel costs. The grant will be funded and the match will be provided in FY 2022-2023. As a result, the General Fund will avoid \$36,393 in costs this fiscal year that it otherwise would have had to bear.

For Finance Use Only: In-Kind Match: General Fund (Org. 1012502)

Prepared by: Alexander Hamilton, Fire Chief

ATTACHMENTS

1. EMPG 2022 Application
2. Resolution EMPG 2022 Application

EMERGENCY MANAGEMENT PERFORMANCE GRANT (EMPG)

Alex Hamilton, Fire Chief

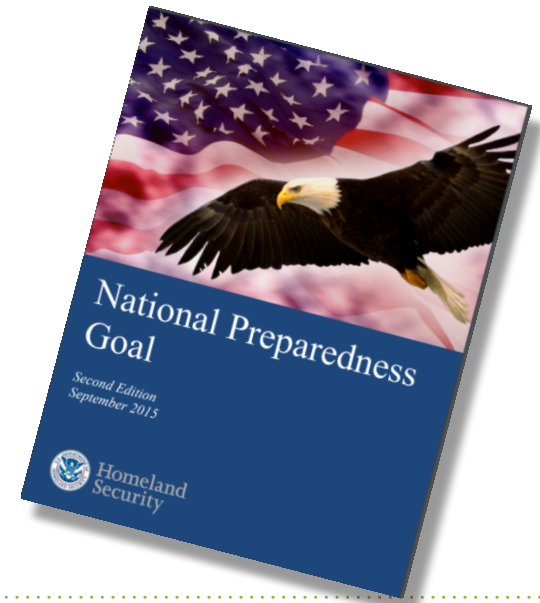
RECOMMENDATION

The Oxnard Public Safety Committee recommend to the Oxnard City Council that they adopt a resolution authorizing:

1. Ratifying an application submitted to the Ventura County Office of Emergency Services for the 2022 Emergency Management Performance Grant (EMPG). The grant in the amount of \$36,393 will be used for the purpose of offsetting the salary and benefits of the Emergency Services Manager.
2. That authorizes the City Manager or designee to execute the grant agreement for funds are awarded to the City;
3. That authorizes the Chief Financial Officer or designee to submit financial reports and grant claims, approve budget appropriations for the use of grant funds and perform all other required financial actions; and
4. That authorizes the Fire Chief or designee to submit non-financial reports.

Emergency Management Performance Grant (EMPG)

- EMPG provides state and local emergency management agencies with the resources required for implementation of the National Preparedness System and works toward the National Preparedness Goal.
- Grant funds are calculated and allocated on a “base amount plus population” formula
- Oxnard's Allocation for 2022 is \$36,393



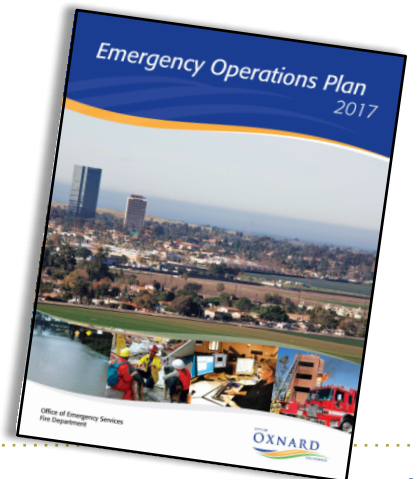
Emergency Management Performance Grant (EMPG)

EMPG is funded by the U.S. Department of Homeland Security and administered through the California Office of Emergency Services. Funds are distributed to the City on a reimbursement basis through the Ventura County Sheriff's Office of Emergency Services.



Emergency Management Performance Grant (EMPG)

- The 2022 EMPG Grant Funds would be used to offset the salary of the Emergency Services Manager (ESM)
- The ESM is responsible for the city emergency operations plan, community disaster preparedness outreach programs, city staff training, the emergency operations center and the CERT program.



- Ventura County OES has notified the Fire Dept that this is the final year of a direct allocation to the the City of Oxnard.
- Ventura County OES is planning to utilize EMPG funds to for larger countywide projects.
- This application period was only 20 days in length and it was unclear if the Fire Dept was eligible to apply for a direct allocation.
- Ultimately, an application for continued support of the Emergency Managers position was submitted without council approval.

Grant Requires 100% Matching Funds

- The federal share will be \$36,393 with the applicant match being \$36,393.
- The Fire Department will provide an in-kind match of the \$36,393 using existing Fire Department personnel costs
- This match will come from the general fund budget that has already been allocated to the FD in the FY21 budge
- As a result, the General Fund will avoid \$36,393 in costs this fiscal year that it otherwise would have



QUESTIONS?

CITY COUNCIL OF THE CITY OF OXNARD

RESOLUTION NO. _____

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF OXNARD APPROVING
SUBMITTAL AND ACCEPTANCE OF EMERGENCY MANAGEMENT PERFORMANCE
GRANT APPLICATION

WHEREAS, City Council Resolution No.12,053 sets out the procedure by which City staff may submit grant applications, following approval by resolution of the City Council; and

WHEREAS, the Fire Department has requested that City Council ratify the submission and accept the award of Emergency Management Performance Grant in the amount of \$36,393 with a local salary match of \$36,393, for the purpose of offsetting the salary and benefits of the Emergency Services Manager.

NOW, THEREFORE, the City Council of the City of Oxnard resolves to approve the submittal of a grant application by the City Manager to offset the salary and benefits of the Emergency Services Manager. The City Council further resolves that the City Manager or designee is authorized to execute grant agreements; the Chief Financial Officer or designee is authorized to submit financial reports and grant claims, approve special budget appropriations during FY 2021-2022 for the use of the grant funds and perform all other required financial actions; and the Fire Chief or designee is authorized to submit non-financial reports.

PASSED AND ADOPTED this 27th day of July 2023, by the following vote:

AYES:

NOES:

ABSENT:

ABSTAIN:

John C. Zaragoza, Mayor

ATTEST:

APPROVED AS TO FORM:

Rose Chaparro, City Clerk

Stephen M. Fischer, City Attorney



COMMUNITY SERVICES, PUBLIC SAFETY, HOUSING & DEVELOPMENT COMMITTEE AGENDA REPORT

REPORTS AGENDA ITEM NO. D.2

DATE: July 11, 2023

TO: Community Services, Public Safety, Housing & Development Committee

FROM: Jason Benites, Police Chief, (805) 385-7624, jason.benites@oxnardpd.org

SUBJECT: Motorola Equipment Purchase. (15 minutes)

RECOMMENDATION

That the Community Services, Public Safety, Housing and Development Committee recommend that the City Council approve and authorize the Mayor to execute an agreement with Motorola Solutions to purchase communication equipment in an amount not to exceed \$3,217,496.00.

Please click the following link to view the required Measure M pre-recorded presentation video:
<https://youtu.be/lpKnODCgWE8>

BACKGROUND

The Oxnard Police Department has an aging radio infrastructure and outdated portable and mobile radios. In addition to the aging infrastructure, the Department of Justice (DOJ) has required that all CLETS subscribing agencies use an encrypted radio channel to transmit personally identifiable information as of October 2020. The Oxnard Police Department is not able to comply with this requirement because the current radio infrastructure cannot support encryption. A work around was developed until the radio infrastructure and equipment could be upgraded. The Police Department began researching infrastructure and equipment upgrades in 2020.

A portable radio is a handheld device designed for easy carrying and use by an individual. Officers and other non-sworn field personnel use portable radios to communicate with the Police Department's Emergency Communication Center during their daily duties.. While portable radios provide relatively shorter communications ranges compared to mobile radios, they offer the advantage of mobility and flexibility for field personnel.

In 1999, the industry standard police portable radio was the Motorola HT1250. The Police Department purchased these for several years and continued to buy this model as the number of patrol officers increased. The last purchase of this type was in 2003. After 2015, these radios were considered outdated and Motorola ceased providing parts and service to the HT1250 in 2015.



The Police Department began purchasing the next generation of Motorola portable radios, the XT2500, between 2011-2012. Unfortunately, this meant patrol was now using a combination of two different models of radios. Motorola stopped manufacturing the XT2500 after 2014. Motorola stopped providing parts and service for the XT2500 radios in 2019.



A mobile radio refers to a two-way radio system designed primarily for use in vehicles. It is typically mounted within a vehicle, such as a car, truck, or other forms of transportation. Mobile radios usually have higher transmitting power and a larger antenna compared to portable radios, which allows for greater communication range. Originally, the Police Department purchased and used Motorola CDM 1550 radios in the fleet of police vehicles. Due to lack of availability of Motorola mobile radios and cost, the Police Department transitioned to a Kenwood mobile radio for all fleet vehicles purchased after 2014. The Police Department has a combination of both mobile radios in its current fleet of vehicles, however, neither model radio is compatible with a digital system.

Kenwood Mobile Radio:



Motorola CDM 1550 Mobile Radio:



To upgrade to current industry standards and to be compliant with the standards of encryption set forth by DOJ, the Police Department is upgrading the portable radios used by officers and non-sworn field personnel to the Motorola APX8000. The police radio installed into police fleet vehicles will be upgraded to the APX8500.



This purchase will include 160 Motorola APX8000 portable radios, to complement the current 156 that the Department has already invested in. This will outfit all Police Department personnel. The purchase also includes 247 APX8500 mobile radios.. This will outfit all Police Department fleet vehicles. Included in the agreement is seven years of maintenance on both the portable radios and police fleet radios.

This table represents a clear and concise overview of the cost savings the Department is receiving with the Motorola discount. Pursuant to the City of Oxnard Ordinance Number 2943, adopted June 19, 2018, the use of a “cooperative agreement”, whereby multiple government agencies, cooperative entities, or jurisdictions enter into a contract to procure from each other or to collectively procure a vendor, contractor or consultant is permitted. The City of Oxnard will be procuring radio equipment under the terms and conditions of the County of Los Angeles Area MA-IS-2240882-1 valid July 1, 2022, through June 30, 2025, with a second-quarter customer loyalty discount incentive of 50% off portables, 37% off mobile radios and 25% off accessories. Accessories include batteries, chargers, and radio speaker mic.

Item	List Price	Discount	Purchase Price
APX8000 Portable Radio	\$11,397 ea	50%	\$5,698 ea
APX8500 Mobile Radio	\$10,062 ea	37%	\$6,440 ea
Radio Accessories	\$74,628 total	25%	\$55,972 total

STRATEGIC PRIORITIES

This agenda item supports Public Safety strategy. The purpose of the Public Safety strategy is to restore and modernize the delivery of public safety services to provide for the safety of our neighborhoods and health of our community.

FINANCIAL IMPACT

The net amount of the purchase is \$3,217,496.00. There are sufficient funds in the FY 2023-2024 budget under the ARPA Project #C2257 (3012131 - Police Radio Communications Upgrade).

Prepared by: Gaye Lynn Ward, Police Communications Manager

ATTACHMENTS

1. CSPSHD Committee Motorola Purchase
2. (155) APX 8000 (245) APX 8500 QUOTE-2143448

Motorola Purchase

COMMUNITY SERVICES, PUBLIC SAFETY, HOUSING & DEVELOPMENT COMMITTEE July 11, 2023

Gaye Lynn Ward, Communications Manager

That the Community Services, Public Safety, Housing and Development Committee recommend that the City Council approve and authorize the Mayor to approve a purchase from Motorola Solutions for equipment in the amount of \$3,217,496.00.

- The Radio Infrastructure that the Police Department is currently using is becoming obsolete, as well as the portable and mobile radios currently used by Department personnel.
- This purchase would allow for an equipment upgrade and integration for interoperability with other agencies in Ventura County.

At this time we currently have five different radios being used by department personnel.

When we transition to the County 700 Mhz the only radio that is currently used by field personnel that will be compatible with a digital system is the APX8000.

The Oxnard Police Department purchased Motorola HT1250 Portable radios between the years of 2001-2003. Support for these radios by Motorola was ended in 2015. Several Officers still carry this radio.



The Oxnard Police Department purchased a small amount of Motorola XT2500 Radios between the years of 2011-2012. Support for these radios by Motorola was ended in 2015. Several Officers carry this radio.



Pictured is the Motorola APX8000. The Police Department currently has 101 of these in the patrol division. This is the radio all of patrol will transition to after this purchase. This purchase also includes a seven year warranty for service with Motorola.



Beginning in 2020 the Oxnard Police Department began ordering small numbers of the Motorola APX8000 radio as replacements to the HT1250 and XT2500 radios. There are currently 101 APX8000 radios assigned to patrol officers.

The following mobile radios are the two types of mobile radios the Police Department currently uses in the fleet. The service life of a mobile radio is between 7-10 years.

The Oxnard Police Department stopped purchasing Motorola CDM1550 Mobile Radio in approximately 2014. Support for these radios by Motorola was ended in 2015. This radio is currently in several police units.



When the CDMI 550 was no longer able to be purchased the Police Department transitioned to Kenwood Mobile radios. The remainder of the Police Department fleet has these radios.



The Oxnard Police will also need to upgrade to a new mobile radio for all 247 fleet vehicles. The Motorola APX8500 is an all band radio and can be configured to use any commonly used frequency by any agency in the tri-county area allowing for interoperability in Ventura County .



Motorola Pricing:

Item	List Price	Discount	Purchase Price
APX8000 Portable Radio	\$11,397 ea	50%	\$5,698 ea
APX8500 Mobile Radio	\$10,062 ea	37%	\$6,440 ea
Radio Accessories	\$74,628 total	25%	\$55,972 total

This purchase also takes into account future growth of the Police Department in outfitting both personnel and fleet vehicles.

In conclusion, upgrading our radio equipment is essential for the Police Department. It offers improved reliability, extended coverage, enhanced security and crucial interoperability with other agencies. This investment equips the patrol officers with the necessary tools to protect our community with exceptional service and ensure seamless coordination during joint operations within Ventura County.



QUESTIONS



OXNARD POLICE DEPT, CITY OF

(155) APX 8000/(245) APX 8500

04/26/2023

04/26/2023

OXNARD POLICE DEPT, CITY OF
305 W THIRD ST
OXNARD, CA 93030

RE: Motorola Quote for (155) APX 8000/(245) APX 8500
Dear Mrs. Gaye Lynn Ward,

Motorola Solutions is pleased to present OXNARD POLICE DEPT, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide OXNARD POLICE DEPT, CITY OF with the best products and services available in the communications industry. Please direct any questions to Mark Streker at mark.streker@motorolasolutions.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Mark Streker
Sr. Account Executive

Billing Address:
OXNARD POLICE DEPT, CITY
OF
305 W THIRD ST
OXNARD, CA 93030
US

Quote Date:04/26/2023
Expiration Date:08/23/2023
Quote Created By:
Mark Streker
Sr. Account Executive
mark.streker@
motorolasolutions.com
8052498391

End Customer:
OXNARD POLICE DEPT, CITY OF
Mrs. Gaye Lynn Ward
gaye.lynn.ward@oxnardpd.org
+18053857740

Contract: LA County-MA-IS-2240228

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 8000 Series	APX8000				
1	H91TGD9PW7AN	APX 8000 ALL BAND PORTABLE MODEL 3.5	155	\$7,774.00	\$3,887.00	\$602,485.00
1a	Q806CB	ADD: ASTRO DIGITAL CAI OPERATION	155	\$567.00	\$283.50	\$43,942.50
1b	H38BS	ADD: SMARTZONE OPERATION	155	\$1,650.00	\$825.00	\$127,875.00
1c	Q361AN	ADD: P25 9600 BAUD TRUNKING	155	\$330.00	\$165.00	\$25,575.00
1d	Q629AH	ENH: AES ENCRYPTION AND ADP	155	\$523.00	\$261.50	\$40,532.50
1e	QA05509AA	DEL: DELETE UHF BAND	155	-\$800.00	-\$400.00	-\$62,000.00
1f	QA00580AA	ADD: TDMA OPERATION	155	\$495.00	\$247.50	\$38,362.50
1g	H869BW	ENH: MULTIKEY	155	\$363.00	\$181.50	\$28,132.50
1h	QA09001AB	ADD: WIFI CAPABILITY	155	\$330.00	\$165.00	\$25,575.00
1i	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	155	\$0.00	\$0.00	\$0.00
1j	QA03399AA	ADD: ENHANCED DATA APX	155	\$165.00	\$82.50	\$12,787.50



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	HA00690AA	ADD: 7Y ESSENTIAL SERVICE HTP	155	\$386.00	\$386.00	\$59,830.00
2	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	155	\$186.50	\$139.88	\$21,681.40
3	PMMN4099CL	AUDIO ACCESSORY-REMOTE SPEAKER MICROPHONE,IP68 REMOTE SPEAKER MICROPHONE,3.5MM,UL	200	\$142.56	\$106.92	\$21,384.00
4	HLN6875A	BELT CLIP 3 INCH	100	\$14.04	\$10.53	\$1,053.00
5	PMLN7903A	CARRY ACCESSORY-CASE,APX6000 CC 3 FIX BL TIA BATTERY	100	\$72.36	\$54.27	\$5,427.00
6	NAR6594A	ANT VHF / 7/800/GPS	50	\$81.00	\$60.75	\$3,037.50
	APX™ 8500					
7	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	245	\$5,893.68	\$3,713.02	\$909,689.90
7a	G806BL	ENH: ASTRO DIGITAL CAI OP APX	245	\$567.00	\$357.21	\$87,516.45
7b	G361AH	ENH: P25 TRUNKING SOFTWARE APX	245	\$330.00	\$207.90	\$50,935.50
7c	G51AT	ENH:SMARTZONE	245	\$1,650.00	\$1,039.50	\$254,677.50
7d	GA05509AA	DEL: DELETE UHF BAND	245	-\$800.00	-\$504.00	-\$123,480.00
7e	G843AH	ADD: AES ENCRYPTION AND ADP	245	\$523.00	\$329.49	\$80,725.05
7f	GA00580AA	ADD: TDMA OPERATION	245	\$495.00	\$311.85	\$76,403.25
7g	GA00250AA	ADD: WIFI/GNSS STUBBY ANTENNA LMR240	245	\$110.00	\$69.30	\$16,978.50
7h	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	245	\$105.00	\$66.15	\$16,206.75
7i	GA01670AA	ADD: APX E5 CONTROL HEAD	245	\$717.00	\$451.71	\$110,668.95
7j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	245	\$0.00	\$0.00	\$0.00
7k	G67EH	ADD: REMOTE MOUNT E5 MP	245	\$327.00	\$206.01	\$50,472.45



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
7l	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	245	\$0.00	\$0.00	\$0.00
7m	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	245	\$66.00	\$41.58	\$10,187.10
7n	W22BA	ADD: STD PALM MICROPHONE APX	245	\$79.00	\$49.77	\$12,193.65
7o	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	245	\$604.80	\$604.80	\$148,176.00
	FLASHport Series	APX8000FLASHPORT				
8	T8549A	ANALOG CONVENTIONAL	1	\$0.00	\$0.00	\$0.00
8a	QA00580AB	ENH: TDMA OPERATION	101	\$569.00	\$455.20	\$45,975.20
8b	Q327BH	ENH: UPGRADE CONVENTIONAL TO SMART	101	\$1,012.00	\$809.60	\$81,769.60
8c	QA09001AC	ENH: WI-FI CAPABILITY FLP	101	\$380.00	\$304.00	\$30,704.00
8d	Q361AP	ENH: P25 9600 BAUD TRUNKING	101	\$380.00	\$304.00	\$30,704.00
8e	Q808AK	ADD: ASTRO DIGITAL CAI OPERATION	101	\$651.00	\$520.80	\$52,600.80
8f	QA03399AB	ADD: ENHANCED DATA	101	\$190.00	\$152.00	\$15,352.00
9	HKN6184C	CBL ASSY:CABLE CH, PROGRAMMING, USB	1	\$57.20	\$45.76	\$45.76
10	NNTN8844A	CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA- PLUG, ACC USB CHGR	4	\$1,705.20	\$1,278.90	\$5,115.60
11	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	24	\$188.27	\$141.20	\$3,388.80

Subtotal \$4,842,785.58

Total Discount Amount \$1,880,098.37

Estimated Tax \$254,808.01

Grand Total \$3,217,495.22(USD)

Notes:



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
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